Embassy of India
Tallinn
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MONTHLY ECONOMIC AND COMMERCIAL REPORT FOR OCTOBER 2025

A. **Trade in goods**

a) Total trade in goods during:

0	9	2	0	2	5

	Export (Euros in million) September - 2025	**Import (Euros in million) September- 2025**	**Status (P) Provisional/(F) Final**
Estonia's trade with India	7.69	5.17	F
Estonia's total global trade	1583	1875	F

Sources: **Statistics Estonia**

b) Preferential trade in goods during (2025): **N.A.**

0	9	2	0	2	5

S. No.	Preferential / Free Trade Agreement with India	Preferential Imports from India (US$ million)	Preferential Imports from World (US$ million)
N.A.			

S. No.	Preferential / Free Trade Agreement with India	Preferential Exports to India (US$ million)	Preferential Exports to World (US$ million)
N.A.			

(Sources: **Ministry of Commerce & Industry)**

c) Top 10 items of **import** from India during: September 2025

0	9	2	0	2	5

S. No.	6-digit HS Code	Commodity	Quantity (In KG)	Value (Euros in thousand)
1	282590	Bases, inorganic, and metal oxides, hydroxides and peroxides	15,000	1,251
2	721049	Flat-rolled products of iron or non-alloy steel	492,940	382
3	732599	Cast articles of iron or steel	256,762	313
4	761699	Articles of aluminium	20,671	186
5	732690	Articles of iron or steel	15,530	164
6	732510	Articles of iron or steel, of non-malleable cast iron	172,965	146
7	853530	Isolating switches and make-and-break switches, for a voltage > 1.000 V	7,902	138
8	380210	Activated carbon	44,000	124
9	853630	Apparatus for protecting electrical circuits for a voltage <= 1.000 V	6,186	106
10	854419	Winding wire for electrical purposes, of material other than copper, insulated	11,296	105

(Source: **Statistics Estonia)**

d) Top 10 items of **export** to India during: September 2025

0	9	2	0	2	5

Sr. No.	6-digit HS Code	Commodity	Quantity (In KG)	Value (Euros in thousand)
1	470500	Wood pulp	6,637,053	2,569
2	760200	Waste and scrap, of aluminium	356,182	680
3	854449	Electric conductors, for a voltage <= 1.000 V	5,375	555
4	441233	Plywood consisting solely of sheets of wood <= 6 mm thick	219,660	535
5	853710	Boards, cabinets and similar combinations of apparatus for electric control or the distribution of electricity	4,164	471
6	293353	Barbiturates and their salts	40	291
7	853690	Electrical apparatus for switching electrical circuits, or for making connections to or in electrical circuits	2,166	227
8	720430	Waste and scrap of tinned iron or steel	781,615	203
9	854430	Ignition wiring sets and other wiring sets for vehicles, aircraft or ships	299	190
10	392690	Articles of plastics and articles of other materials of heading 3901 to 3914	6,631	173

(Source: **Statistics Estonia**)

e) Potential products of export from India

Sr. No.	Commodity (6 digit HS tariff line)	Rationale
1.	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel (271019)	Total Value of Imports in September 2025: € 74M Value Exported from India to Estonia: €0
2.	Motor cars and other motor vehicles principally designed for the transport of <10 persons (870340)	Total Value of Imports in September 2025: € 40M Value Exported from India to Estonia: €0
3.	Gold, incl. gold plated with platinum (710812)	Total Value of Imports in September 2025: € 21M Value Exported from India to Estonia: €0
4.	Motor vehicles for the transport of goods (870421)	Total Value of Imports in September 2025: € 12M Value Exported from India to Estonia: €0
5.	Light oils and preparations, of petroleum or bituminous minerals (271012)	Total Value of Imports in September 2025: € 10M Value Exported from India to Estonia: €00
6.	Reception apparatus for television (852872)	Total Value of Imports in September 2025: € 7M Value Exported from India to Estonia: €0

B. **QUALITATIVE**

0	**9**	**2**	**0**	**2**	**5**

1. **Market Access Alerts** (attach copy of notification): **N.A.**

a) Alerts on customs tariff changes**: -**

Sr. No.	Notification no. and date	HS code	Description	Original customs tariff	Present customs tariff	Effective from	Remarks if any

Information not available at the host country.

b) Alerts on non-tariff measures (SPS/TBT/ import and export procedures/ restrictions/ prohibitions, licensing/ STEs etc.)

Sr. No	Notification no./ date	Measure	HS Codes	Effective from	Remarks if any
-	-	-	-	-	-

c) Alerts on standards, technical regulations and conformity assessment procedures:

Sr. No	Notification no./ date	Standard/ technical regulation/ conformity assessment procedure	HS Codes	Effective from	Remarks if any
-	-	-	-	-	-

d) Alerts on trade defense measures taken by respective country:(Safeguards including special safeguard, antidumping, CVD or anti-subsidy)

Sr. No.	Notification no., date or other references	Type (initiation, final, prov., sunset, consultations, new shipper review)	Details of products/ sectors affected (including HS codes)	Effective from	Remarks, if any
-	-	-	-	-	-

(Source: **N/A**)

e) Alert on services, regulatory regime, qualification requirement, licensing procedures, visa regime, barriers etc.

Sr. No.	Notification no., and date or other references	Service sectors affected	Modes	Effective from	Remarks if any

Information not available at the host country.

2. Feedback

a) Feedback from major Indian industries/other commercial concerns and Indian trade visitors to that country.

Sr. No.	Organization	Date	General Feedback
1.	Embassy of India	2 October 2025	Ambassador Sh. Ashish Sinha paid tribute to Mahatma Gandhi on his birth anniversary at the recently installed statue of Mahatma Gandhi in Tallinn. He was joined by H.E. Ms. Kristi Karelsohn, Director General for Asia, Pacific Region, Middle East and Africa, and Ms. Merike Grünthal, Counsellor from the Asia Department at the Ministry of Foreign Affairs of Estonia, along with members of the Indian community and Estonian Friends of India. In his address, Ambassador highlighted Mahatma Gandhi's timeless message of peace and non-violence, symbolising the enduring India–Estonia friendship. H.E. Ms. Kristi Karelsohn also addressed the gathering on the occasion.
2.	Eduson School	2 October 2025	Ambassador Sh. Ashish Sinha welcomed students and teachers from Eduson School, Tallinn, for an engaging educational visit to the Embassy. The programme included a tribute to Mahatma Gandhi Ji, donation of books to the school library, an exhibition of Indian Handicrafts (ODOP) and tourism materials, and a presentation by the Ambassador on India's recent achievements. The visit provided the students with valuable insights into India's culture, heritage, and development initiatives, further strengthening people-to-

			people ties between India and Estonia.
3.	Embassy of India	4 October 2025	A student meet-and-greet was organised by the Embassy as part of its diaspora engagement programme, during which Ambassador Sh. Ashish Sinha interacted with Indian students pursuing diverse academic programmes, as well as doctoral and postdoctoral research across various universities and institutions in Estonia.
4.	Tallinn City Youth Council	13 October 2025	Ambassador Sh. Ashish Sinha met Mr. Aleks Aunapu, Chairman of the Tallinn City Youth Council, who was accompanied by two members of the Council. The meeting focused on strengthening youth-centric cooperation between India and Estonia, exploring opportunities for cultural and educational exchanges, and enhancing engagement with young leaders in Tallinn.
5.	Ministry of Economic Affairs and Communications	15 October 2025	Ambassador Sh. Ashish Sinha paid a courtesy call on H.E. Mr. Erkki Keldo, Minister of Economy and Industry of the Republic of Estonia, and discussed avenues to further strengthen bilateral economic cooperation, trade opportunities, and collaboration in emerging sectors.
6.	Tallinn University of Technology	16 October 2025	Ambassador Sh. Ashish Sinha delivered an interactive lecture on "India's Role in the United Nations and India–EU Relations" to students of legal studies at Tallinn University of Technology, engaging them in a lively discussion on India's multilateral diplomacy, global governance, and the growing strategic partnership between India and the European Union.

b) Feedback on major trade activities **including logistic events** (trade fairs/BSM including Indian participation)

Sr. No.	Activity (trade fair, BSM etc.)	Date and venue	Feedback received

-	-	-	-

c) Feedback from local commercial visitors to trade fairs in India, including under BSM; number of Business Visas issued**:**

Sr. No.	Activity (trade fair)	Date and venue	Number of participants from the relevant country	List of large/ key participants from the relevant country	Number of Business Visas issued	Feedback received
-	-	-	-	-	-	-

d) Trade Queries for Imports/ Exports (if not uploaded on the Indian trade portal) (**Source: Mission**)

S. No.	Enquiry Originator & Company Name	Product	Nature (Import/ Export)	Action Taken
1.	Ms Priyanka Dilip Gujale, Inara	Solar Lighting	Export	Responded with a list of importers
2.	Mr Sayed Ahmed, Shhades Global Pvt. Ltd.	Handicraft	Export	Responded with a list of importers
3.	Mr Rahul Surana, Ritika Eximp Pvt. Ltd.	Fabrics	Export	Responded with a list of importers
4.	Ms Radha Bhattad, Sunrise Movers	Readymade Cotton Garments	Export	Responded with a list of importers
5.	Mr Kashyap Patel, RRP Globe	Rice, Isabgol (Psyllium), Dried Vegetables, Garments & Apparels, Fertilizers, Aseptic Packaging Paper	Export	Responded with a list of importers
6.	Mr Prayash Jariwala, Lokasya	Bedsheets, Pillow Covers and Towels	Export	Responded with a list of importers

	Ventures			
7.	Mr Subham Agarwal, India Trade Routes	Coffee	Export	Responded with a list of importers
8.	Mr Pratik Bhuva, Zeedy Overseas	Agro Commodities and Spices	Export	Responded with a list of importers
9.	Mr Vishnu Kumar Raj, Vindra Exports & Imports	Agricultural Products, Cereals and Jute Bags	Export	Responded with a list of importers
10.	Mr Anil Khodifad, Purusharth International LLP	Agro Products and Spices	Export	Responded with a list of importers
11.	Mr Ansh Khetan, Sweta Distributors Pvt. Ltd.	Pharmaceutical Products	Export	Responded with a list of importers
12.	Ms Deepa Chhabra, Vin Group	Specialty Additives for the Polymer and Rubber Industry	Export	Responded with a list of importers
13.	Harmony LED Lights LLP	LED Lights	Export	Responded with a list of importers
14.	Mr Mohd Sajid, B Exim Indian	Dog Food	Export	Responded with a list of importers
15.	Ms Swati Katiyar, Sia Enterprises	Makhana or Foxnuts Related Snacks	Export	Responded with a list of importers
16.	Mr Ajayan Wilson, Jackci Import Export General Trading Company	Food Products	Export	Responded with a list of importers
17.	Mr Mathiventhan K, Matigo Exim	Pickled Gherkins	Export	Responded with a list of importers
18.	Mr K.P. Shetty, KP Digiworld	Herbal and Ayurvedic Products	Export	Responded with a list of importers
19.	Mr Gyanendra Prakash Chaudhary, Nikhil Agro International	Agro Products	Export	Responded with a list of importers

20.	Mr Mohammad Wasiuddin, Exim Empire	Food Products and Spices	Export	Responded with a list of importers
21.	Ms Priyanka Bamane, Shailaajit Trade Pvt. Ltd.	Turmeric, Jaggery, Coconut, Cotton Bags and Engineering Products	Export	Responded with a list of importers
22.	Ms Polina Novikova, Abound Exports LLP	Indian Superfoods and Agro Products	Export	Responded with a list of importers
23.	Ms Radha Bhattad	Tea	Export	Responded with a list of importers
24.	Ms Gurpreet Kaur, Sangha Trade Enterprises	Carpets and Textile Floor Coverings	Export	Responded with a list of importers
25.	Mr Dev Sheth, Bluelink International	Dehydrated Onion and Garlic	Export	Responded with a list of importers
26.	Mr Swapnil Dongare, Sevenaxis Global	Makhana, Jaggery, Corrugated Boxes and Terry Towels	Export	Responded with a list of importers
27.	Mr Anuj C, Sharma Technocast Pvt. Ltd.	Steel Nail Coils	Export	Responded with a list of importers
28.	Mr Sandip Parmar, Harikrishna Exports	Food Products, FMCG ans Spices	Export	Responded with a list of importers
29.	Mr Ashlesh Gupte, Radiant Global Trading	Lighting Poles	Export	Responded with a list of importers
30.	Mr Satbir Singh, Tradekart International	Candles	Export	Responded with a list of importers
31.	Mr Vinod Sharma, Bodywell Healthcare OÜ/ Sutram Ayurveda Pvt. Ltd.	Shilajit Resin	Export	Responded with a list of importers
32.	Mr Amit Algotar, Rope Tech India Pvt. Ltd.	Ropes	Export	Responded with a list of importers

e) Trade queries from Estonia

Sr. No.	Enquiry originator & Company Name	Product	Nature (Import/ Export)	Action Taken
NIL				

4. Important India related statements of commercial significance by political leaders, think tanks, chambers, associations etc. / Significant stories/features on India related trade, investment, services and logistic sector, published in foreign journals/dailies, etc.:

- **Estonian government looking to offer loan guarantees to €100 million projects:** The Ministry of Climate plans to launch a national loan guarantee scheme under the EU's Net-Zero Industry Act to attract large-scale energy projects to Estonia, replacing earlier plans for costly offshore wind tenders. Instead of direct subsidies, the state would guarantee loans through the Estonian Business and Innovation Agency, reducing bank risks and making it easier for developers to secure financing for projects such as offshore wind, storage facilities, or even nuclear power. The scheme would extend repayment schedules and cover revenue shortfalls if electricity prices fall, while developers issue bonds in return. The ministry admits Estonia will not reach its legally binding target of 100% renewable electricity by 2030, estimating instead 73–86%. A new onshore wind tender of up to 700 MW is planned, with projects due by 2029, while the draft National Energy Plan sets an 80% emission-free target by 2035, meaning legal amendments are likely. Officials note the 100% goal is only realistic with strong state support, potentially by 2040.

- **Tallinn awarded Green Destinations gold status:** Tallinn has earned gold status in the international Green Destinations audit, recognizing its sustainable tourism efforts and commitment to further improvements toward full certification. The achievement reflects the city's joint work with partners to keep Tallinn livable, environmentally conscious, and open, with the next step being to implement audit recommendations. The 2025 audit assessed six fields, where Tallinn scored highest in culture and traditions (10), followed by social well-being (9.7) and destination management (9.5), with nature and business communication marked for improvement. Overall, Tallinn achieved a score of 8.8 and 81.1% compliance with Global Sustainable Tourism Council standards. The recognition was awarded at the Green Destinations global conference in Montpellier, France.

- **Estonia awards €44M in large-scale investment grants to first three projects:** Estonia has launched its first large-scale investor support scheme, awarding €44M to three projects worth nearly €400M in hydrogen, gas power, and paper manufacturing. BHG-Estonia will invest €153.5M in a green hydrogen and ammonia complex in Sillamäe (€20M state support), Derivaat NH3 Power will build a €110.5M gas power plant in Paldiski (€11M support), and

Horizon Paper and Cellulose will set up a €129.5M kraft paper production unit (€12.95M support). Each project will create at least 30 jobs and strengthen Estonia's energy security, exports, and industrial value chain. The €160M support scheme, running 2025–2028 and extended with €40M annually beyond 2028, requires a minimum €100M investment and job creation, with support capped at €20M per project.

- **Estonia becomes Europe's satellite hub as Globalstar doubles $9M facility:** Globalstar has begun a $9M expansion of its ground station in Kilingi-Nõmme, West Estonia, doubling the facility's size with three new 6-meter antennas to support its third-generation C-3 satellite system. Built in 2021 with backing from Invest Estonia and the U.S. Embassy, the station is a key part of Europe's satellite communications network alongside facilities in Greece, Spain, and France. Operated by Estonian contractor AS Connecto Infra, the expansion will strengthen emergency communications across Europe, enabling SOS and rescue services when traditional networks fail during disasters such as wildfires, hurricanes, or power outages. The project is part of Globalstar's global rollout of up to 90 new antennas, ensuring vital connectivity where terrestrial infrastructure is unavailable.

- **Elcogen opens major fuel cell manufacturing facility in Estonia:** Estonian fuel cell maker Elcogen has opened ELCO I, a €50M, 14,000 m² manufacturing facility near Tallinn that boosts its production capacity from 10 MW to 360 MW, making it one of Europe's largest Solid Oxide Fuel Cell and Electrolysis producers. Backed by investors including Baker Hughes, HD Hyundai, and a €25M grant from the EU Innovation Fund, the plant will supply clean energy components for hydrogen production, Power-to-X, distributed energy, and industrial backup systems. Designed with advanced automation, sustainable features, and powered by Iru Power Plant, the site will create around 300 jobs and strengthen Europe's hydrogen economy. Elcogen, founded in 2001, now plans to expand globally by licensing its technology while scaling mass production in Estonia.

- **Tallinn crowned Europe's safest capital amid rising gun crime elsewhere:** While many European cities face rising gang violence and drug-related shootings, Tallinn stands out as one of the continent's safest capitals, according to a Euronews overview. Unlike Brussels, Stockholm, and Marseille, which have seen dozens of shootings linked to organised crime, Tallinn has reported no recent firearm-related homicides or gang attacks. With 460,000 residents, the city benefits from Estonia's low firearm homicide rate and the absence of entrenched drug networks, making safety a key advantage alongside its digital economy, cultural life, and growing international profile.

- **Estonia emerges as a key player in NATO DIANA defence innovation effort:** Two Estonian defence tech firms, Wayren and Telearmy, have advanced to Phase 2 of NATO's DIANA programme, selected from over 2,600 applicants across the Alliance. Estonia is one of the few nations represented by multiple companies, highlighting its strong innovation capacity as it prepares to raise defence spending from 3.38% of GDP in 2025 to 5.4% by 2026. Wayren develops resilient battlefield communications that switch between satellite, radio, and mobile networks, while Telearmy creates remote driving systems to convert military vehicles into unmanned platforms. Both will receive €300,000 in NATO support, access to test centres, and tailored assistance to speed deployment. With over 100 firms in its Defence and Aerospace Industry Association, Estonia has built one of Europe's most agile

defence sectors, moving rapidly from concept to combat-ready technologies and reinforcing its role as a NATO innovation hub.

- **Estonia ranks third in the world in exports to Russia:** In 2024, Estonia ranked third globally in per capita export revenue to Russia at €693, just behind Belarus (€2,000) and Armenia (€949), with Latvia fourth (€557), according to UNCTAD data reported by Dienas Bizness. Kazakhstan (€428), the UAE (€396), Switzerland (€259), Lithuania (€220), Belgium (€202), and Hong Kong (€185) rounded out the top ten. Despite Russia's trade data being available only through "mirror statistics" since 2022, it is known that China accounts for about half of Russia's imports—over €100 billion annually—though this represents only 3% of China's total exports. For Russia, however, reliance on Chinese imports remains critical.

- **Online purchases volume grows tenfold in Estonia:** Estonia's Tax and Customs Board (MTA) reports a tenfold surge in parcels from China-based online stores, straining customs capacity as Estonia has become a transit hub for Asian e-commerce. In 2024, 98% of the 4.6 billion parcels entering the European Economic Area came from China, with many shipments underdeclared or mispriced. While the EU's Import One Stop Shop (IOSS) has doubled VAT collection since 2021, compliance remains inconsistent. MTA says it cannot inspect every parcel but focuses on risk-based checks to block prohibited goods. Officials note that consumer habits, efficient logistics, and favorable customs procedures drive the boom. An EU-wide reform is underway, proposing to scrap the €50 exemption, add processing fees, and increase responsibility for online platforms. Alongside e-commerce, Estonian customs continues to devote resources to enforcing sanctions, conducting over 500,000 checks last year.

- **OECD study: Estonia's public services among the best in Europe:** According to an OECD and European Commission study presented in Tallinn, Estonia ranks among the top EU countries for public service satisfaction, with 82% of residents satisfied—10 percentage points above the EU average—and only 4% dissatisfied. The survey of 1,520 users found that 72% prefer online services, reflecting Estonia's strong digital culture. Key strengths include user-centric design (85% satisfaction), once-only data submission (85%), and fast, accessible, and proactive services. Nearly nine out of ten users said they achieved what they needed. The study highlights Estonia's success in digital governance while suggesting improvements in service speed and inter-agency cooperation. Officials noted the findings will guide efforts to make services even more seamless and user-friendly.

- **Employment rate in Estonia is above the EU average:** In 2024, Estonia's employment rate reached 81.8%, well above the EU average of 75.8% and exceeding the European Pillar of Social Rights 2030 target of 78%. Eurostat data shows that nearly half of EU regions have already met or surpassed this benchmark, with the highest employment levels seen in Finland's Åland Islands (86.4%), Warsaw (86.2%), and Slovakia's Bratislava Region (85.4%). Alongside Estonia, countries such as the Czech Republic, Denmark, the Netherlands, Sweden, Cyprus, and Malta have also achieved the goal, while southern European regions in Spain, Italy, and Greece continue to lag behind, with employment rates often below 60%.

- **Four companies will launch production at Estonian Defence Industry Park:** Estonia is moving forward with the creation of the Ermistu Defence Industry Park in Tõstamaa, Pärnu County, which will host four companies—Nitrotol OÜ, Thor Industries Ltd, Frankenburg Technologies OÜ, and Infinitum Strike OÜ—set to begin production by 2027. Covering about 200 hectares, the park will serve as a major hub for ammunition, explosives, and missile component manufacturing. The Estonian Centre for Defence Investments (ECDI) will develop the core infrastructure, while companies will build their own facilities, holding use rights for up to 70 years. According to Defence Minister Mr. Hanno Pevkur, strong interest from industry reflects Estonia's growing role in the European defence sector. ECDI Deputy Director Mr. Asko Kivinuk added that negotiations are also underway to establish a large-calibre ammunition plant in Põhja-Kiviõli. Construction of the park's infrastructure—including access roads, electricity, and testing areas—is expected to begin by the end of 2025.

- **Estonia elected UN Human Rights Council member for second time:** Estonia has been elected to the UN Human Rights Council (UNHRC) for 2026–2028, marking its second term after 2013–2015. Estonia will focus on three priorities: protecting children's rights—especially in conflict zones like Ukraine; safeguarding human rights in the digital space, ensuring technologies and AI respect international law; and promoting media freedom, reflecting Estonia's strong record in press freedom. The country will also continue advancing women's rights, addressing climate-related human rights issues, and combating impunity.

- **Estonia's plastics and rubber industries face a shortage of specialists:** According to a new OSKA study, Estonia's plastics and rubber industry will face a shortage of both skilled workers and specialists in the coming years, driven by digitalization, environmental requirements, and the push for higher-value-added products. The report highlights rising demand for engineers with digital, technological, and circular economy skills, as well as product development expertise. Estonian firms can only compete globally through innovation rather than volume production. However, plastics technology education remains limited — the only specialized programme, at Tallinn University of Technology, attracts few local students, while foreign graduates rarely stay in Estonia. Analysts emphasize stronger cooperation between universities and employers to promote the field, while vocational schools are urged to expand training in mechatronics, automation, and electronics, as nearly 30% of industry mechanics will retire within a decade.

- **Estonia maintains top spot in international tax competitiveness rankings:** Estonia has once again been ranked as having the most competitive tax system among all OECD member states, according to the Washington-based Tax Foundation's International Tax Competitiveness Index. Estonia continues to share the top position with Latvia, reflecting its reputation for a transparent, simple, and innovation-friendly tax framework. New Zealand and Switzerland follow in the ranking, while Lithuania placed fifth. The index assesses tax systems annually based on criteria such as simplicity, neutrality, transparency, and policy stability.

5. Complaints from foreign buyer/supplier on quality and trade dispute: (Source: Mission)

Sr. No.	Name of Foreign buyer/supplier	Address & contact details of foreign buyer/supplier	Name & address of Indian exporter/importer	Brief description of complaint	The authority to whom the matter was referred
NIL					

6. Complaints of Indian exporter/importer: (Source: Mission)

Sr. No	Name of Indian exporter/importer	Address & address of foreign buyer/supplier	Brief description of complaint	The authority to whom the matter was referred
NIL				

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