**Embassy of India**
**Hanoi**
********

**MONTHLY ECONOMIC AND COMMERCIAL REPORT**

A. **Trade in Good**

**(i) Quantitative Data**

a. Total trade in goods Jan - Apr 2025

| 0 | 4 | 2 | 0 | 2 | 5 |
|---|---|---|---|---|---|

*In Billion US Dollars*

| | Export by Vietnam to India (US$ billion) | Import by Vietnam from India (US$ billion) | Status Provisional/Final |
|---|---|---|---|
| Vietnam's Trade with India | **3.30** | **1.88** | Provisional |
| Vietnam's Total Global Trade | **140.34** | **136.55** | Provisional |

*(Source: General Department of Vietnam Customs)*

b. Preferential trade in goods during Jan - Apr 2025

| 0 | 4 | 2 | 0 | 2 | 5 |
|---|---|---|---|---|---|

| Sl. No | Preferential/Free Trade Agreement with India | Preferential Imports from India (US$ million) | Preferential Imports from World (US$ million) |
|---|---|---|---|
| 1 | *"Data not available"* | | |

| Sl. No | Preferential/Free Trade Agreement with India | Preferential Exports to India (US$ million) | Preferential Exports from World (US$ million) |
|---|---|---|---|
| 1 | *"Data not available"* | | |

c. Top items of imports from India in Jan - Apr 2025

| 0 | 4 | 2 | 0 | 2 | 5 |
|---|---|---|---|---|---|

*In Million US Dollars*

| S.No. | Commodities | Jan - Apr 25 | Jan - Apr 24 | % Increase | Total Imports | % Share |
|---|---|---|---|---|---|---|
| 1 | Ordinary metal | 213.55 | 114.68 | 86 | 3,556.31 | 6.00 |
| 2 | Seafoods | 150.95 | 83.01 | 82 | 1,027.58 | 14.69 |
| 3 | Machinery, equipment and accessories | 149.5 | 197.48 | -24 | 17,582.01 | 0.85 |
| 4 | Auto components | 111.37 | 99.53 | 12 | 1,702.13 | 6.54 |
| 5 | Pharmaceuticals | 96.65 | 117.2 | -18 | 1,291.95 | 7.48 |
| 6 | Chemicals | 88.34 | 83.57 | 6 | 2,580.20 | 3.42 |
| 7 | Products of chemicals | 60.02 | 47.74 | 26 | 2,465.86 | 2.43 |
| 8 | Yarns | 53.48 | 62.63 | -15 | 901.29 | 5.93 |
| 9 | Plastic resin | 53.17 | 41.26 | 29 | 4,093.91 | 1.30 |

| | | | | | | |
|---|---|---|---|---|---|---|
| 10 | Pesticide | 46.02 | 30.29 | 52 | 341.63 | 13.47 |
| 11 | Gems and jewellery | 45.66 | 58.33 | -22 | 309.78 | 14.74 |
| 12 | Animal Feed Ingredient | 42.1 | 67.98 | -38 | 1,570.55 | 2.68 |
| 13 | Cottons of all kinds | 35.93 | 71.69 | -50 | 1,077.54 | 3.33 |
| 14 | Garment and textile materials | 31.27 | 29.05 | 8 | 2,339.97 | 1.34 |
| 15 | Medicinal Ingredient | 29.65 | 29.69 | 0 | 172.91 | 17.15 |
| | **Total Imports** | **1,876.42** | **1,891.44** | -1 | **136,550.09** | 1.37 |

*(Source: General Statistics office and General Custom Department of Vietnam)*

d. Top items of Import from the World by Vietnam

*(Million US dollars)*

| S.No | Commodity | Jan - Apr 25 | Jan - Apr 24 | % Increase | % Share in total import by Vietnam |
|---|---|---|---|---|---|
| 1 | Computers, electronic hardware & spare parts | 42,879.47 | 31,649.74 | 35.48 | 31.40 |
| 2 | Machinery, equipment & accessories | 17,582.01 | 14,133.54 | 24.40 | 12.88 |
| 3 | Fabrics of all kinds | 4,869.82 | 4,492.55 | 8.40 | 3.57 |
| 4 | Plastic resins | 4,093.91 | 3,426.44 | 19.48 | 3.00 |
| 5 | Steel of all kinds | 3,607.15 | 1,889.70 | 90.88 | 2.64 |
| 6 | Ordinary metals | 3,556.31 | 2,731.49 | 30.20 | 2.60 |
| 7 | Mobile phones & accessories | 3,417.59 | 3,079.84 | 10.97 | 2.50 |
| 8 | Plastic Products | 3,085.75 | 2,601.73 | 18.60 | 2.26 |
| 9 | Crude Oil | 2,882.81 | 2,724.10 | 5.83 | 2.11 |
| 10 | Chemicals | 2,580.20 | 2,658.09 | -2.93 | 1.89 |
| 11 | Coal of all kinds | 2,523.51 | 2,702.09 | -6.61 | 1.85 |
| 12 | Products of chemicals | 2,465.86 | 2,398.50 | 2.81 | 1.81 |
| 13 | Textile & leather accessories | 2,339.94 | 2,183.93 | 7.14 | 1.71 |
| 14 | Gasoline | 2,225.65 | 3,065.62 | -27.40 | 1.63 |
| 15 | Auto component | 1,702.13 | 1,298.44 | 31.09 | 1.25 |
| | **Total imports** | **136,550.09** | **114,963.72** | 18.78 | 100.00 |
| | **FDI Imports** | **85,292.42** | **72,809.03** | 17.15 | 62.46 |
| | **Domestic Imports** | **51,257.67** | **42,154.69** | 21.59 | 37.54 |

*(Source: General Statistics office and General Custom Department of Vietnam)*

e. Top items of export to India during Jan-Apr 2025

| | | | | | |
|---|---|---|---|---|---|
| 0 | 4 | 2 | 0 | 2 | 5 |

*In Million US Dollars*

| | Commodities | Jan - Apr 25 | Jan - Apr 24 | % Increase | Total Global Export by Vietnam | % Share in total export by Vietnam |
|---|---|---|---|---|---|---|
| 1 | Mobile phones & accessories | 747.09 | 563.01 | 32.70 | 17,799.31 | 4.20 |

| | | | | | | |
|---|---|---|---|---|---|---|
| 2 | Computers & electronic hardware | 469.25 | 574.6 | -18.33 | 29,259.15 | 1.60 |
| 3 | Ordinary metals | 338.79 | 226.53 | 49.56 | 1,509.85 | 22.44 |
| 4 | Machinery & equipment | 313.59 | 265.99 | 17.90 | 17,086.13 | 1.84 |
| 5 | Steel of all kinds | 205.18 | 105.88 | 93.79 | 2,493.20 | 8.23 |
| 6 | Chemicals | 170.45 | 100.26 | 70.01 | 918.16 | 18.56 |
| 7 | Products of plastic | 93.45 | 38.96 | 139.86 | 2,321.52 | 4.03 |
| 8 | Means of transport | 72.77 | 72.83 | -0.08 | 5,284.53 | 1.38 |
| 9 | Garment | 59.28 | 51.05 | 16.12 | 11,764.45 | 0.50 |
| 10 | Plastic resin | 56.77 | 52.27 | 8.61 | 788.42 | 7.20 |
| 11 | Wood and wooden products | 56.36 | 43.67 | 29.06 | 5,388.10 | 1.05 |
| 12 | Garment and textile materials | 51.86 | 48.09 | 7.84 | 762.81 | 6.80 |
| 13 | Products of chemicals | 48.71 | 44.92 | 8.44 | 971.34 | 5.01 |
| 14 | Pepper | 41.19 | 22.37 | 84.13 | 508.37 | 8.10 |
| 15 | Rubber | 40.56 | 59.96 | -32.35 | 872.79 | 4.65 |
| | **Total** | **3,296.86** | **2,781.70** | 18.52 | **140,339.13** | 2.35 |

*(Source: General Statistics office and General Custom Department of Vietnam)*

f. Top Commodities of Exports to the World

*In Million US Dollars*

| S.No | Commodity | Jan - Apr 25 | Jan - Apr 24 | % Increase | % Share in total import by Vietnam |
|---|---|---|---|---|---|
| 1 | Computers, electronic hardware & spare parts | 29,259.15 | 21,478.72 | 36.22 | 20.85 |
| 2 | Mobile phones & accessories | 17,799.30 | 18,139.16 | -1.87 | 12.68 |
| 3 | Machinery, equipment & accessories | 17,086.13 | 14,641.33 | 16.70 | 12.17 |
| 4 | Garment | 11,764.45 | 10,416.35 | 12.94 | 8.38 |
| 5 | Footwear | 7,601.41 | 6,638.74 | 14.50 | 5.42 |
| 6 | Wood and wooden products | 5,388.10 | 4,893.75 | 10.10 | 3.84 |
| 7 | Means of transports | 5,284.53 | 4,778.33 | 10.59 | 3.77 |
| 8 | Coffees | 3,795.69 | 2,500.19 | 51.82 | 2.70 |
| 9 | Seafood | 3,211.01 | 2,718.87 | 18.10 | 2.29 |
| 10 | Iron and steel | 2,493.20 | 3,221.35 | -22.60 | 1.78 |
| 11 | Video camera and parts thereof | 2,374.49 | 2,928.41 | -18.92 | 1.69 |
| 12 | Products of plastics | 2,321.52 | 2,037.07 | 13.96 | 1.65 |
| 13 | Rice | 1,765.25 | 2,037.17 | -13.35 | 1.26 |
| 14 | Vegetable and fruits | 1,686.64 | 1,884.87 | -10.52 | 1.20 |
| 15 | Yarn | 1,394.20 | 1,411.52 | -1.23 | 0.99 |
| | **Total** | **140,339.13** | **123,984.89** | 13.19 | 100.00 |
| | **FDI** | **99,086.10** | **88,830.06** | 11.55 | 70.60 |
| | **Domestic** | **41,253.03** | **35,154.83** | 17.35 | 29.40 |

*Source: General Statistics office and General Custom Department of Vietnam)*

g. **Potential products of imports from India**

| Sl. No. | Commodities | Rationale (Max 200 words) |
|---|---|---|
| 1 | During Jan – Apr 25, exports of ordinary metal witnessed significant increases by 86% with US$ 213.55 million. Ordinary metal emerged to be the top commodities of exports from India to Vietnam. Exports of auto-component increased by 12% to be at US$ 149.5 million. However, exports of iron and steel fell by 86% to be at mere US$ 14.45 million. Exports of machinery and equipment fell by 24% to be at US$ 149.5 million.<br><br>Exports of agro commodities from India which included seafood, cotton, animal feed ingredients, maize, witnessed an increase of 3% to reach US$ 252.71 million. Exports of seafood witnessed strong increase by 82% to reach US$ 150.95 million. However, exports of maize were merely US$ 1.38 million and exports of animal feed ingredient fell by 38% to be at US$ 42.1 million. | According to General Department of Vietnam Customs, bilateral trade between India and Vietnam during Jan-Apr 2025, reached US$ **5,173.28** million, registering an increase of 11%. Exports by India reached US$ **1,876.42** million, down by 1% y-o-y while exports by Vietnam reached US$ **3,296.86** million, up by 19% percent y-on-y. **Trade was in favour of Vietnam to the tune of 1,420.44 million.** |

**QUALITATIVE FEEDBACK**

**Month**

| 0 | 4 | 2 | 0 | 2 | 5 |
|---|---|---|---|---|---|

**a. Alerts on customs tariff changes: -**

| SNo. | Notification no. and date | HS code | Description | Original customs tariff | Present customs tariff | Effective from | Remarks if any | Upload notification (pdf only) |
|---|---|---|---|---|---|---|---|---|
| 1. | | | | | | | | |

**b. Alerts on non-tariff measures (SPS/TBT/ import and export procedures/ restrictions/ prohibitions, licensing/ STEs etc.)**

| S.N. | Notification no. and date | Measure | HS code | Effective from | Remarks if any |
|---|---|---|---|---|---|
| 1 | G/TBT/N/VNM/345 dated 2 April 2025 | Draft Circular guiding the registration of drugs and pharmaceutical ingredients; (529 page(s), in Vietnamese)<br><br>This draft Circular details:<br>a) Documentation requirements, procedures for issuance, renewal, revision and revocation of the marketing authorization | Medicinal finished products and medicinal ingredients | 01.07.2025 | To guide the implementation of drug registrations for circulation in accordance with the provisions of the Law on Pharmacy No. 105/2016/QH13 dated 6 April 2016, on |

| | | | | | |
|---|---|---|---|---|---|
| | | of modern medicines, vaccines, biologicals, herbal drugs and medicinal materials (including active ingredients, semi-finished herbal ingredients, excipients, and capsule shells) for human use in Vietnam;<br>b) Required clinical data for assurance of safety and efficacy in the application;<br>c) Requirements for exemption from clinical trial or certain stages thereof in Vietnam; drugs that have to undergo Stage 4 clinical trial;<br>d) Rules for validation of marketing authorization applications (hereinafter referred to as "marketing application") for drugs/medicinal materials, renewal and revision thereof;<br>d) Rules for validation of applications for licenses to import drugs that are yet to be approved for marketing authorization (hereinafter referred to as "unapproved drugs") in the cases specified in Point a Clause 43 Article 5 of Decree No. 155/2018/ND-CP dated Nov 12, 2018 providing amendments to regulations on business conditions under state management of the Ministry of Health of Vietnam (hereinafter referred to as "Decree 155/2018/ND-CP");<br>g) Rules for the organization and operation of Marketing Authorization Advisory Board (hereinafter referred to as "the Advisory Board");<br>h) Organizing and operating principles of the Advisory Council for the issuance of marketing authorization of drugs and pharmaceutical ingredients (hereinafter referred to as the Council). | | | September 5, 2022, the Minister of Health issued Circular No. 08/2022/TT-BYT regulating the registration of drugs and pharmaceutical ingredients (hereinafter referred to as Circular 08).<br><br>Since its effective date (October 20, 2022), Circular 08 has contributed to improving the quality, safety and effectiveness of drugs registered for circulation on the market.<br>However, during the implementation process, Circular 08 has some contents that need to be amended and supplemented to suit the reality. |
| 2 | G/TBT/N/VNM/346 dated 24 April 2025 | Draft Circular regulating the registration of circulation of | Traditional medicines and | 1 Jul 25 | |

| | | | | | |
|---|---|---|---|---|---|
| | | traditional medicines, medicinal ingredients, and medicinal herbs;<br><br>his Circular regulates in details of the following contents:<br><br>a) Dossier, procedures for granting, extending, changing, supplementing, and revoking certificates for circulation of traditional medicines, medicinal ingredients, and medicinal herbs for human use in Vietnam.<br><br>b) In case traditional medicines are recognized by the Ministry of Health as exempt from some or all phases of clinical trials; compulsory to undergo phase 4 clinical trials; compulsory to conduct full clinical trials of all phases and clinical data requirements to ensure safety and effectiveness in the registration dossier for circulation of traditional medicines.<br><br>c) Principles for organization and operation of the Advisory Council for granting registration certificates for circulation of traditional medicines and experts for assessing registration dossiers for circulation of traditional medicines, traditional medicinal ingredients, and medicinal herbs.<br><br>2. This Circular applies to domestic and foreign agencies, organizations, and individuals related to the registration of circulation of traditional medicines, medicinal ingredients, and medicinal herbs in Vietnam. | medicaments. | | |
| 3 | G/TBT/N/VNM/347 dated 06 May 2025 | Draft National technical regulation on commercial natural gas;<br>This draft technical regulation | Commercial natural gas, including PNG, CNG and LNG | To be determined | |

| | | | | | |
|---|---|---|---|---|---|
| | | prescribes the limits for technical criteria related to safety, health, environment and quality management requirements for commercial natural gas, including pipeline natural gas (PNG), compressed natural gas (CNG) and liquefied natural gas (LNG) with HS codes specified in the List of export and import goods issued by the Ministry of Finance under Circular No. 31/2022/TT-BTC dated June 8, 2022 (see Appendix A).<br><br>This draft technical regulation applies to agencies, organizations and individuals that involve the production, trading, processing, blending, import and distribution of commercial natural gas in Vietnam. | | | |
| 4 | G/TBT/N/VNM/348 dated 06 May 2025 | Draft National technical regulation on safety and electromagnetic compatibility (EMC) of LED lighting products;<br><br>his draft technical regulation specifies safety, electromagnetic compatibility and management requirements for LED lighting products listed in Appendix A of this technical regulation. This regulation only applies to LED lighting products within the scope of application of the corresponding safety standards listed in Appendix A of this regulation.<br><br>This technical regulation does not apply to:<br><br>LED lighting products in traffic lighting projects, urban centers, concentrated residential areas and public spaces (public entertainment areas, squares, parks and flower gardens); | LED lighting products | To be determined | |

| | | | | | |
|---|---|---|---|---|---|
| | | LED lighting products for means of transport;<br><br>Explosion-proof LED lighting products.<br><br>This draft technical regulation applies to organizations and individuals that manufacture, import and commercialize LED lighting products (hereinafter referred to as Enterprises) listed in Appendix A of this technical regulation, conformity assessment organizations, state management agencies and other relevant organizations and individuals. | | | |

**c. Alerts on standards, technical regulations and conformity assessment procedures:**

| S.N. | Notification no. and date | Standard/technical regulation conformity assessment procedure | HS code | Effective from | Remarks if any |
|---|---|---|---|---|---|
| | | | | | |

**d. Alerts on trade defense measures taken by respective country:**
*(Safeguards including special safeguard, antidumping, CVD or anti- subsidy)*

| S.N. | Notification no. and date | Type (initiation, final, pro., sunset, consultation, new shipper review) | Details of products/sectors affected (including HS code) | Effective from | Remarks if any |
|---|---|---|---|---|---|
| | | | | | |

**e. Alert on services, regulatory regime, qualification requirement, licensing procedures, visa regime, barriers etc.**

| S.N. | Notification no. and date | Service sectors affected | Mode | Effective from | Remarks if any |
|---|---|---|---|---|---|
| | | | | | |

**B. Stakeholders' Feedback and Action Taken**

**a. Feedback from major Indian industries/other commercial concerns and Indian trade visitors to that country**

| Sl. No. | Name of business house | Activity sector | Trade barrier issues if any (incl. HS Code | General Feedback (Max 200 Words) |
|---|---|---|---|---|
| | | | | |

b. **Feedback on major trade promotion activities/events,**

| Sl. No. | Activity (Trade fair BSM etc) | Date and venue | Number of participants from India | Name of large/key participants from India | Feedback received (Max 200 Words) | Source of funding MAI/TA/TC |
|---|---|---|---|---|---|---|
| 1 | Vietnam International Travel Mart | 10-13 Apr 25 at I.C.E Hanoi | 8 | 1. Cherish Journeys<br>2. The Ladakh DMC<br>3. Tamarind Global<br>4. Eastern Experiences<br>5. Yesme Tours<br>6. Siddhartha International<br>7. Overland Escape<br>8. Chat DMC | They had good opportunities for interaction with Vietnamese tour operators for promotion of tourism in India | |

**c. Feedback from local commercial visitors to trade fairs in India, including under RBSM; number of Business Visas issued:**

| Sl. No. | Activity (Trade fair BSM etc) | Date and venue | Number of participants from Vietnam | List of large/key participants from Vietnam | Number of business visa issued | Feedback received (Max 200 Words) |
|---|---|---|---|---|---|---|
| 1 | Startup Mahakumbh 2025, themed "Startup India @ 2047 – Unfolding the Bharat Story, | April 3 to 5, 2025, at Bharat Mandapam, New Delhi. | 15 | National Startup Association | 15 | A delegation of 15 Vietnamese enterprises, led by the National Startup Association, participated in India's Startup Mahakumbh 2025. A Vietnamese pavillion was set up at the event |

**d. Opportunities for investments/ assets on offer/major company divestment:**

| SNo. | Sector Name (List attached) | Particulars of the asset /company | Contact details |
|---|---|---|---|
| 1. | | | |

**e. Information on tender Notices for projects and procurements which are open to Indian project exporters/ suppliers (USD 5 million & above) – Government Procurement (GP) as well as non-GP.**

| SNo. | Tender/ procurement notice No and date | GP/Non-GP | Sector | Value of tender/ procurement |
|---|---|---|---|---|
| | | | | |

**B. Trade and investment:**

a. Significant trends in trade and investment (Source: General Statistics Office, Vietnam)

| Sl. No. | Category | Details of significant trend (Max 200 Words) | Analysis (Max 200 Words) |
|---|---|---|---|
| 1 | Trade in goods | Total exports and imports of goods during Jan-Apr 2025 reached **US$ 276.89 billion** registering an increase of 15.88% Y-o-Y. Total exports of goods reached **US$ 140.34 billion**, up 13.19% over the same period in 2024, of which exports by domestic economic sector was **US$ 41.25 billion**, up by 17.35%, while exports driven by the FDI sector (including crude oil) reached US$ **99.09** billion, up 11.55%.<br>Total imports of goods reached US$ **136.55 billion**, up by 18.78% over the same period of 2024, of which imports by domestic economic sector was US$ **51.26** billion, up by 21.59% and imports driven by FDI sector was US$ **85.29** billion, up by 17.15%.<br>During the period, Vietnam got trade surplus of 3.79 billion. Trade-in-goods by FDI companies totalled US dollars **184.38** billion, up by 14.07% on year-on-year basis. Trade in goods by domestic companies totaled US$ **92.51** billion, up by 19.66% year-on-year basis. FDI's trade balance was in surplus of US$ **13.79** billion while the domestic enterprises are facing trade deficit with total value of **US$ 10** billion. | |
| 2 | Service | | |
| 3 | Investment | During Jan-Apr 2025, according to General Department of Statistics, Vietnam attracted 1204 newly licensed FDI projects worth a total registered capital of US$ 5.59 billion, up by 14.1% in number but down 23.8% in value year-on-year. **540** projects registered to adjust investment capital with a value of US$ **6.40** billion. There were **1106** M&A deals by foreign investors with a total value of US$ 1.83 billion. Singapore was the biggest investor with US$ 3.2 billion, followed by ROK with US$ 2.8 billion.<br>During Jan – Apr 2025, total value of outward investment by Vietnamese companies reached US$ 269.2 million in 43 projects. | |

b. Opportunities for investments/assets on offer/major company divestment

| Sl. No. | Sector name (List attached) | Particulars of the asset/company | Contact details |
|---|---|---|---|
| | NIL | | |

c. Information on Tender Notices for projects and procurements of interest to Indian project exporters/suppliers (USD 15 million & above)

| Sl. No. | Tender/Procurement notice No. and date | Sector | Contact details |
|---|---|---|---|
| | NIL | | |

d. Trade Queries for Imports/Exports (if not uploaded on the Indian trade portal)

| Sl. No | Enquiry originator | Products with HS | Nature (Import/Ex | Value (in US$ | Action taken (Max 200 |
|---|---|---|---|---|---|

| | | Code | port) | million) | Words) |
|---|---|---|---|---|---|
| | As per **Annexure II** | | | | |

e. Important India related statements of commercial significance by political leaders, think-tanks, chambers, association etc./Significant stories/features on India related trade, investment, services and logistic sector, published in foreign journals/dailies etc. (Max 500 words)

**Visit of a 15-member business delegation from National Startup Association to India for Startup Mahakumbh 2025**

From 2-5 April 2025, a 15-member delegation led by the Vietnam National Startup Association visited India to participate in India's Startup Mahakumbh 2025, India's largest startup gathering, designed to bring together startups, investors, tech corporations, government organizations, and top universities from both India and abroad. This was the first time Vietnamese startups have showcased their products at one of the region's largest startup forums. During the event, a Vietnamese pavillion was set up, featuring two standout Vietnamese startups: Xintel and Vdiarybook. The two companies introduced innovative solutions in digital education and smart tourism, attracting strong interest from international investors and partners. The event demonstrates the vast potential for collaboration between the Vietnamese and Indian startup ecosystems. The India - Vietnam Startup Seminar was also held on April 2, 2025

**C. Tourism:**

**(a) Tourist Visa Issued:**

| Sl. No. | No. of Tourist Visa issued during the month | No. of Tourist Visa issued during the same month last year | No. of Tourist Visa issued cumulatively during the year | No. of Tourist Visa issued cumulatively during last year |
|---|---|---|---|---|
| 1 | 143 | 12 | 469 | 816 |

**(b) Indian Tourism Promotion Events/Interactions held / organised:**

| Sl. No. | Details of Event | Theme | Avg No. of Participation |
|---|---|---|---|
| 1 | A delegation of 8-tour operators visited Vietnam to participate in Vietnam International Travel Mart 2025 which was held from 10-13 April 2025 in Hanoi. An India Country Pavilion was set up at the event | Promoting Tourism between Vietnam and India | 8 |

**(c) Any advisory issued by the country for travelling to India:**

| Sl.No. | Advisory | Reason | Action taken |
|---|---|---|---|
| | | | |

**(d) Any other information**

According to the General Department of Statistics, the number of international visitors to Vietnam during Jan – Apr 2024 reached record level of 7.67 million, an increase of 23.8 per cent increase compared to the same period last year. In April only, the number of tourist arrival was 1.65 million. China was the largest source market for Vietnam tourism during the period with more than 1.95 million visitors followed by ROK with 1.58 million, Taiwan with 440,000, the United States with 323,000, Japan with 280,900, Cambodia with 279,000, Australia with 205,500, India with 203,900 and Malaysia with 182,340.

**D. a. Opportunities in technology:**

| S. No. | Name of Technology | Sector | Potential opportunity for ToT/ collaboration | B2B partnership possible/ identified companies |
|---|---|---|---|---|
| | | | | |

**b. Any press coverage/notification on new / Technology/ IPR Regulations:**

| S. No. | Sector | Details | Remarks | Upload Documents |
|---|---|---|---|---|
| | | | | |

**E. <u>Details of trade research, information dissemination activity of the commercial wing</u>**

| **Sl. No** | **Nature of activity (trade research, information dissemination, seminars etc.) - Max 200 words** | **Details of seminar/conference (date/venue, no. of participants) or research (Max 200 words)** | **Details of trade research (Title of the report, executive summary, date of publication) (Max 200 Words)** |
|---|---|---|---|
| 1 | Information dissemination | Circulating Newslettter published by the Mission to Vietnam Chamber of Commerce and Industry, Associations and companies containing policies from India and Indian Industry updates. | |
| 2 | The change of dates of the upcoming Startup Mahakumbh 2025 to 03-05 April 2025 in New Delhi, India. | Disseminated to the following office(s):<br>Vietnam's National Innovation Centre (under Ministry of Finance) | |
| 3 | The International Reverse Buyer Seller Meeting (RBSM) was held on 24 & 25 April 2025 at Vijayawada, Andhra Pradesh, India. It was jointly organised by the Federation of India Export Organisation (FIEO) and the Government of Andhra Pradesh, India. | Disseminated to the following office(s):<br>• Vietnam Textike and Apparel Association (VITAS)<br>• Vietnam Seafood Exporters and Producers (VASEP)<br>• Vietnam Pepper & Spices Association (VPA)<br>• Vietnam's Association of Private Hospitals<br>• Vietnam Pharmaceutical Companies Association (VNPCA)<br>• Vietnam Chamber of Commerce and Industry (VCCI)<br>• Vietnam's Association for Foreign Invested Enterprises (VAFIE)<br>• International Investment Promotion Alliance (Invest Global)<br>• Indian Business Chamber | |

| | | | |
|---|---|---|---|
| | | (INCHAM) - Hanoi & HCMC Chapters.<br>VINACHEM Company | |
| 4 | The first edition of World Audio-Visual and Entertainment Summit (WAVES 2025) was organized from 01 - 04 May 2025 at the Jio World Convention Centre, Mumbai, India. | Disseminated to the following office(s):<br>• Vietnam Digital Communication Association (VDCA)<br>• Vietnam Chamber of Commerce and Industry (VCCI)<br>• Vietnam's Association for Foreign Invested Enterprises (VAFIE)<br>• International Investment Promotion Alliance (Invest Global)<br>Indian Business Chamber (INCHAM) - Hanoi & HCMC Chapters. | |
| 5 | The 'Ceramic & Bath Industry Show 2025 (CBIS Expo 2025) - Hosted Buyer Program' is being organized from 05 - 07 June 2025 at the Bombay Exhibition Centre, Mumbai, India. | Disseminated to the following office(s):<br>• Vietnam Building Ceramic Association (VIBCA)<br>• Vietnam Chamber of Commerce and Industry (VCCI)<br>• Vietnam's Association for Foreign Invested Enterprises (VAFIE)<br>• International Investment Promotion Alliance (Invest Global)<br>• Indian Business Chamber (INCHAM) - Hanoi & HCMC Chapters.<br>VIGLACERA Company | |
| 6 | The first edition of 'Seafood Expo Bharat (SEB) 2025' is being organized from 01 - 03 July 2025 at the Chennai Trade Centre, Chennai, Tamil Nadu, India. It is to be held by Marine Products Export Development Authority (MPEDA), India. | Disseminated to the following office(s):<br>• Vietnam Seafood Exporters and Producers (VASEP)<br>• Vietnam Ruminant Husbandry Association (VINAHARU)<br>• Vietnam Chamber of Commerce and Industry (VCCI)<br>• Vietnam's Association for Foreign Invested Enterprises (VAFIE)<br>• International Investment | |

| | | | |
|---|---|---|---|
| | | Promotion Alliance (Invest Global)<br>Indian Business Chamber (INCHAM) - Hanoi & HCMC Chapters. | |
| 7 | The 'Soluble & Organic Fertilizers Micronutrient & Stimulants (SOMS) 2025 – International Exhibition & Conference on Non-Subsidized Specialty Fertilizers' is being organized from 03 - 05 July 2025 at the Mahatma Mandir Convention & Exhibition Centre, Gandhinagar, Gujarat, India. It is to be held by the Soluble Fertilizer Industry Association (SFIA), India. | Disseminated to the following office(s):<br>• Fertilizer Association of Vietnam (FAV)<br>• Vietnam Organic Agriculture Association (VOAA)<br>• Vietnam Pharmaceutical Companies Association (VNPCA)<br>• Vietnam Chamber of Commerce and Industry (VCCI)<br>• Vietnam's Association for Foreign Invested Enterprises (VAFIE)<br>• International Investment Promotion Alliance (Invest Global)<br>• Indian Business Chamber (INCHAM) - Hanoi & HCMC Chapters.<br>VINACHEM Company | |

**F. <u>Details of activities conducted out of Trade promotion budget:</u>**

| BE for current financial year | RE for current financial year | Amount utilized | Details of Activity (Max.200 words) |
|---|---|---|---|
| | | | |

**G.** Action taken on **<u>Complaints from foreign/ Indian Buyer/Supplier:</u>**

*Complaints from foreign buyers/supplier on quality and trade dispute*

| Name of Foreign buyer/supplier | Address & contact details of foreign buyers/supplier | Name & address of Indian exporter/Importer | Brief description of complaint | The authority to whom the matter was referred and the date on which the matter was referred |
|---|---|---|---|---|
| Vietnam Agricultural Business Company Limited | Nguyen Vu Trong Tuong - Director<br><br>Phone/whats-app: +84-777-688-777 | MSGL Tradex Private Limited | M/s Vietnam Agriculture Business Co., Ltd., signed 7 contracts for imports of around 4,000 mts of parboiled rejected rice (for feed) and other rice from M/s MSGL Tradex Private Limited. An amount of US$ 278,200.50 was paid to M/s MSGL Tradex Private Limited as | DGFT |

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| | | | advanced payment. However, M/s MSGL Tradex Private Limited has neither shipped the good nor returned the advanced money. | |
| Dong Do Investment and International Cooperation Co., Ltd. | Ms. Vu Thi Thu Huong<br>Mob: (+84) 789908820<br>Import Purchase Specialist<br>Email: vuthithuhuong110896@gmail.com | SKF Exports | M/s Dong Do Investment and International Cooperation Co., Ltd., has been an importer of frozen meat from India for many years. In Feb 2024, they signed contract with M/s SKF Exports for imports of frozen meat. They paid the deposit to the India company but M/s SKF Exports has neither shipped the goods or return the deposit. The Vietnamese company has tried their best to settle the issue but in vain. | APEDA and DGFT |
| An Binh Trading Development and Import Export Joint Stock Company | Ms. Ha<br>Legal Affairs Dept<br>Cell: anbingplegal@gmail.com; | Bengal Agro Foods | M/s An Binh Trading Development, Import Export JSC has been an importer of frozen meat from India for many years. In Feb 2024, they signed contract with M/s Bengal Agro Foods for imports of frozen meat. They paid the deposit of US$ 10,000 to the India company but M/s Bengal Agro Foods has neither shipped the goods or return the deposit. The Vietnamese company has tried their best to settle the issue but in vain. | APEDA and DGFT |
| PMJ Joint Stock Company | Pham Van Huong<br><br>Vice director<br><br>Cell: +84.979896439<br><br>Email: pmjgreentech@pmj.vn | M/s Unique Intertrade Private Limited | During the period of 2020-2021, M/s PMJ Joint Stock Company shipped several containers of masterbatch to M/s Unique Intertrade Private Limited under contract signed between the two parties with payment deadline set for 2021. However, till date, M/s Unique Intertrade Private Limited has not fulfilled its payment obligation. | Indian company and DGFT |

*Complaints of Indian exporter/importer*

| | Name of Indian exporter/Importer | Address & contact details of foreign buyers/supplier | Brief description of complaint | The authority to whom the matter was referred and the date on which the matter was referred | Outcome |
|---|---|---|---|---|---|
| 1 | Lakshita Chemicals | DHA Production and Trading Co., Ltd. | M/s Lakshita Chemicals has been doing business with M/s DHA Production and Trading Co., Ltd., for many years. In October 2024, | Mission has writtein to M/s DHA Production and Trading Co., Ltd., to settle the pending | Ongoing |

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| | | | M/s Lakshita Chemicals conducted reconciliation of the accounts of business carried out and found that M/s DHA failed to make the payment against our two invoices. Total value was US$ 30,000. After discussion, M/s DHA made payment for one installment of US$ 18924.70. An amount of US$ 11,075 was still pending. | payment with the Indian company | |
| 2 | Hamon Research Cottrell India Private Limited | Long Van Dat joint Stock Company | M/s Hamon Research Cottrell India Private Limited, INDIA) signed a contract (to carry out survey, design, supplying equipment and material, supervising the manufacture and installation of equipment, running tests and running up to technical specifications, handling over and using the equipment system) with Long Van Dat joint Stock Company (Address : 308, Kim giang Road, Dai Kim Ward, Long Van Dat joint Stock Company, Hoang Mai District, Hanoi City, Vietnam). Total amount of the contract is US$ 479,390/- out of which payment for USD 134,928 has not been made by the customer. | Mission has writtein to M/s Long Van Dat JSC., to settle the pending payment with the Indian company | Ongoing |