

REPORTING PROFORMA FOR COMMERCIAL WINGS
(Data Source: National Trade Statistics of the reporting country)

The report has 3 parts: -

- 1) Monthly- Trade in Goods and Qualitative;
- 2) Quarterly- Services, Investment and Logistics; and
- 3) Annually- Trade in Goods and Services overall

Name of the Mission (Country): Embassy of India, Ashgabat (Turkmenistan)

Note: Turkmenistan being a closed economy details related to trade and commerce are not published regularly.

I. MONTHLY REPORT

A. Trade in goods

a) Total trade in goods during

0	7	2	0	2	4
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	Export (US\$ million)	Import (US\$ million)	Status (P) Provisional/ (F) Final -March 2024*
Country's trade with India	3.50 (June-2024*)	7.45 (June-2024*)	Final
Country's total global trade	12500 (Jan-Dec 2022 #)	4570 (Jan-Dec 2022#)	Final

*Monthly Trade Data for the month June 2024 as per MoC data because trade data for the month July 2024 is not being made available in public domain (even on official communication) by Turkmenistan Government as well as MoC website. #Data is not available in public domain for the month July-2024 & Year 2023; Source: The Observatory of Economic Complexity)

b) Preferential trade in goods during

0	7	2	0	2	4
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S.No.	Preferential / Free Trade Agreement with India	Preferential Imports from India (US\$ million)	Preferential Imports from World (US\$ million)
1	No Preferential/Free Trade Agreement with India	Nil	*Information not available in public domain at host country
2			

(Source: Customs/National Trade Statistics of reporting country)

S.No.	Preferential / Free Trade Agreement with India	Preferential Exports to India (US\$ million)	Preferential Exports to World (US\$ million)
1	No Preferential/Free Trade Agreement with India	Nil	*Information not available in public domain at host country
2			

(Source: based on Certificate of Origin issued by reporting country)

c) Top 10 items of import from India during

0 6* 2 0 2 4

S.No.	Commodity (6 digit HS tariff line)	Value (US\$ million)	Quantity (in thousands)	Unit of Measuremen t
1	OTHER MEDCNE PUT UP FOR RETAIL SALE (300490)	1.14	149.30	Others
2	OTHR PARTS OF FLTRNG/PURFYNG MCHNRY (842199)	0.99	**	Others
3	CARD CLOTHING (844831)	0.24	**	Others
4	OF A KIND USED ON AGRICULTURAL OR FORESTRY VEHICLES AND MACHINES (401170)	0.24	0.87	Others
5	WEAVING MACINES FOR WEAVING FABRICS OF A WIDTH 30 CM,SHUTTLE TYPE,OTHERS (844629)	0.10	**	Others
6	OTHR ELCTRC SPACE HEATING APPRTS AND ELECTRIC SOIL HEATING APPRATS (851629)	0.08	**	Others
7	OF A WATER ABSORPTION COEFFICIENT BY WEIGHT NOT EXCEEDING 0.5% (690721)	0.07	**	Others
8	NEW PNMTCTYRES USED ON BUSES/LORRIES (401120)	0.06	0.40	Others
9	PRPD CULTR MEDIA FR MICRO-ORGNMS DVLPMNT (382100)	0.06	0.83	Others
10	MDCMNTS CNTNG PENCLLNS/DRVTVS THROF WTH A PENCLLNC ACID STRCTR/STRPTMYCNS OR THR DERVTVS PUT UP FOR RTL SALE (300410)	0.06	8.57	Others

*Information not available for the Month July 2024; Source: Ministry of Commerce

d) Top 10 items of export to India during

0 6* 2 0 2 4

S.No.	Commodity	Value	Quantity (in	Unit
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	(6 digit HS tariff line)	(US\$ million)	thousands)	
1.	POTASSIUM CHLORIDE (310420)	7.45	26,687.97	Others

*Information not available for the Month July 2024; Source: Ministry of Commerce

e) Potential products of imports from India

S.No.	Commodity (6 digit HS tariff line)	Rationale (Max.200 words)
1.	30-Pharmaceuticals	India is a major supplier of pharmaceutical products in Turkmenistan. Indian healthcare system and pharmaceutical products are well known locally. More opportunities particularly in Ayurvedic and herbal products may be explored in this sector.
2.	87- Automobile and spare parts	Most global automotive brands don't have direct branches and subsidiaries in Turkmenistan and there are no dominant distributor companies in the market. Import of vehicles is mostly carried out by local private entrepreneurs, who procure refurbished vehicles from GCC countries/US. Spare parts are also often imported and sometimes duplicate parts are only available. India being one of the leading automobile & spare parts manufacturers in the world has potential to strengthen its presence in this area.
3.	85-IT & Electronics	Consumer electronics items are imported by Turkmenistan largely from China and to a lesser extent UAE. Indian companies could offer cost efficient & superior quality alternatives. Besides, Turkmenistan has been undertaking a digitalization drive in the country in which Indian IT service providers could explore opportunities
4.	Construction & Engineering goods	While some basic construction materials are produced locally, electric, mechanical, decoration & building materials, equipment and special machinery etc are imported by Turkmenistan, mostly from China, Turkey etc. Indian companies could supply these items at more attractive rates.
5.	080590- Citrus Fruits 081090- Fresh Fruits 081290- Dried Fruits	With 70% of cultivable land area of Turkmenistan used in wheat and cotton cultivation, the country imports most food products including rice, tea, coffee, sugar, salt, fruits and vegetables.
6.	Food Products i.e. Rice, packed food, spices, sugar- 170114	
7.	020230- Meat and Meat Offal	Major population prefers non vegetarian food and local production doesn't fulfill the requirement.
8.	29- Organic Chemicals	Lack the ability to extract proper quantity of chemicals for their requirements
9.	72-Iron & Steel; 73- Article of Iron & steel	There is high demand for steel and iron due to booming construction sector, which is not fulfilled locally owing to lack of local manufacturing at large scale.

B. QUALITATIVE

Month

0	7	2	0	2	4
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1. Market Access Alerts (attach copy of notification) : **NIL**

a. Alerts on customs tariff changes: - Nil

S.No.	Notification no. and date	HS code	Description	Original customs tariff	Present customs tariff	Effective from	Remarks if any
	Nil	Nil	Nil	Nil	Nil	Nil	Nil

b. Alerts on non tariff measures (SPS/TBT/ import and export procedures/ restrictions/ prohibitions, licensing/ STEs etc.): These measures are being checked by State Customs Services of Turkmenistan and SPS/TBT measures are being regulated by the Ministry of Agriculture of Turkmenistan and State Customs Services of Turkmenistan. However no new alert was received by the Mission during the month.

S.No.	Notification no./ date	Measure	HS Codes	Effective from	Remarks if any
1.	*Information not available in public domain at host country				

c. Alerts on standards, technical regulations and conformity assessment procedures: NA

S.No.	Notification no./ date	Standard/ technical regulation/ conformity assessment procedure	HS Codes	Effective from	Remarks if any
1.	*Information not available in public domain at host country				

d. Alerts on trade defense measures taken by respective country: NA
(Safeguards including special safeguard, antidumping, CVD or anti- subsidy)

S.No.	Notification no., date or other references	Type (initiation, final, prov., sunset, consultations, new shipper review)	Details of products/ sectors affected (including HS codes)	Effective from	Remarks if any
1.	*Information not available in public domain at host country				

e. Alert on services, regulatory regime, qualification requirement, licensing procedures, visa regime, barriers etc.

S.No.	Notification no., and date or other references	Service sectors affected	Modes	Effective from	Remarks if any
1.	*Information not available in public domain at host country				

2. Feedback

a. Feedback from major Indian industries/other commercial concerns and Indian trade visitors to that country: Nil

S.No.	Name of business house	Activity sector	Trade barrier issues if any (incl. HS codes)	General Feedback (Max.200 words)
1.				

- b. Feedback on major trade activities **including logistic events** (trade fairs/BSM including Indian participation): **Nil**

S.No.	Activity (trade fair, BSM etc.)	Date and venue	Number of participants from India	Name(s) of large/ key participants from India	Feedback received (Max.200 words)	Source of funding (MAI, TA/TC)
1.						

- c. Feedback from local commercial visitors to trade fairs in India, including under BSM; number of Business Visas issued:

S.No.	Activity (trade fair)	Date and venue	Number of participants from the relevant country	List of large/ key participants from the relevant country	Number of Business Visas issued	Feedback received (Max.200 words)
1.						

3. Trade and Investment:

- a. Significant trends in trade and investment (Sources: Open Source)

S.No.	Category	Details of significant trends (Max.200 words)	Analysis (Max. 200 words)
1.	Trade in Goods	During last five years, the exports of Turkmenistan have changed by \$4.87 billion from \$7.6 Billion in 2017 to \$12.5 billion in 2022. The most recent exports are led by Petroleum Gas, Refined Petroleum, Nitrogenous Fertilizers, Crude Petroleum, and Electricity. [Source: Open Source]	Turkmenistan has good resources of hydrocarbons estimated at over 71 billion tons of oil equivalent, including 20 billion of oil and more than 50 trillion cubic meters of natural gas. There may be opportunities for Indian Oil & Gas companies to explore collaborations in Turkmenistan's gas sector.
2.	Trade in Services	President of Turkmenistan has launched a road map for	Pursuant to digitization drive in the country, Indian

		Technological Transformation i.e. digitization of Turkmen economy in all sectors.	IT service providers could explore opportunities.
3.	Investment	Turkmenistan ranks fourth in terms of natural gas reserves – after Russia, Qatar and Iran.	Turkmenistan organizes Oil & Gas Conference every year for inviting investors for the development of hydrocarbon resources in the onshore and offshore blocks of the Turkmen sector of Caspian Sea. Indian investors may find opportunities for collaboration or direct investment in the oil & gas sector.

***Information not available in public domain at host country**

- b. Opportunities for investments/ assets on offer/major company divestment:

S.No.	Sector Name (List attached)	Particulars of the asset /company	Contact details
1.	Energy Sector	Ministry of Energy of Turkmenistan	minenergo@sanly.tm ; +993 12 923807
2	Chemicals	Turkmen State Concern “TurkmenHimiya”	contact@turkmenhimiya.gov.tm ; +99312 390202
3	Health Sector	Ministry of Health and Medical Industry of Turkmenistan	healthtm@online.tm +993-12-400446
4	Digital sector	Ministry of Construction; Ministry of Transport & Telecommunication	info@tulm.tm

- c. Information on tender Notices for projects and procurements of interest to Indian project exporters/ suppliers (USD15 million & above):

S.No.	Tender/ procurement notice No and date	Sector	Value of tender/ procurement
1.	During the month of July-2024 no tender valued USD15 million & above was published. However, information on tenders of lesser value were disseminated to Chambers of Commerce in India as well as uploaded in the Embassy's website.		

- d. Trade Queries for Imports/Exports (if not uploaded on the Indian trade portal): General queries only

S.No.	Enquiry originator	Product with HS Codes	Nature (Import / Export)	Value (US\$ million)	Action Taken Max.200 words)

1	Anji Exports	polythene sacks, bags and cartons, boxes	Export	NA	Replied with relevant details
2	Royal Creations	Cattle feed - "Corn Silage"	Export	NA	Replied with relevant details
3	DISHAANYA TRADERS	spices and cereals	Export	NA	Replied with relevant details
4	Futurextrade	Dairy Products	Export	NA	Replied with relevant details
5	Jivyan Eximp Traders	Raw Crystals and Crystal Products	Export	NA	Replied with relevant details
6	Senela international ventures Pvt Ltd	Chemicals, Acids, Solvents, Minerals, Dyes, Textile and Tanning Auxiliaries, Pigments, iron ore fines, sponge iron and Paint Raw Materials	Export	NA	Replied with relevant details
7	JJagSimP Exim.	Mango Pulp	Export	NA	Replied with relevant details
8	Malik Export House	Agricultural products.	Export	NA	Replied with relevant details
9	1N8Trade	Granite, Calcite powder, Tiles, Areca (bio) plates, Incense sticks, Bathroom fittings, PVC tapes, High-quality Diamond jewellery	Export	NA	Replied with relevant details
10	AQUA FAUNA EXPORTS	INDIAN SPICES	Export	NA	Replied with relevant details
11	Anant Sarthi Pvt Ltd	Canned Food, Fruit Pulp, Paste, Sauces and Jam	Export	NA	Replied with relevant details
12	IndoGlobal EPIP Private Limited	Red Chilli & Green Chilli	Export	NA	Replied with relevant details
13	M/s. Betle Engineering Works Pvt. Ltd	Parboiled Rice	Export	NA	Replied with relevant details
14	Luminar Link	"Silk Sarees," "Black Pepper," and "Sanitary	Export	NA	Replied

		Pads.			with relevant details
15	Ladle Add	Iodine derivatives	Import	NA	Replied with relevant details
16	Sanjay Metal India	Stainless Steel Flanges, Fittings, and Fasteners	Export	NA	Replied with relevant details
17	Vivek Garg	Rice products	Export	NA	Replied with relevant details
18	Globomates Impex	agricultural products	Export	NA	Replied with relevant details
19	Captain Polyplast Ltd.	Irrigation System and uPVC Pipes & Fittings	Export	NA	Replied with relevant details
20	Vasa Cosmetics	Cosmetics and Beauty care products	Export	NA	Replied with relevant details
21	KOKOE Exports Private Limited.	Biodegradable Plates made from leaf, Cotton T-Shirts, Under Garments, etc., Women's Briefs n Panties, Indian Snack, Automobile Spare Parts / Accessories / Component And Accessories, Plastic Garbage Bags, Mango Pulp, Dried Fruits like Cranberry slice, Pineapple rings, etc	Export	NA	Replied with relevant details
22	Vegamor Ecopacks	biodegradable food products	Export	NA	Replied with relevant details
23	Shivay Foods	dehydrated onions, dehydrated garlic and vegetables.	Export	NA	Replied with relevant details
24	Mahadule Exports	Lentils Distribution business	Export	NA	Replied with relevant details
25	Hind Global	dehydrated fruits and vegetables	Export	NA	Replied with relevant details
26	Ratnatris	pharmaceutical products	Export	NA	Replied with relevant details
27	Dg Panda Exims	Washing Powder	Export	NA	Replied

					with relevant details
28	Nadeem Shaikh	Rock Salt/Deicing Salt	Export	NA	Replied with relevant details
29	Atirah Exports	Basmati & non-Basmati Rice, Tea, Coffee, Spices , Other Agro-food Products, Household Products, Garbage Bags, Animal Feed - 2309 Group	Export	NA	Replied with relevant details
30	Om Enterprise	Imitation jewellery	Export	NA	Replied with relevant details
31	Glorious International	Stone Veneer	Export	NA	Replied with relevant details
32	Meera Parekh	sanitaryware and tiles	Export	NA	Replied with relevant details
33	Vinod Kumar	liquor products such as whiskey, rum, gin, vodka, and beer	Export	NA	Replied with relevant details
34	SPEEDWAYS RUBBER COMPANY	Tyres, Tubes, Tractors & Agriculture Implements manufactures	Export	NA	Replied with relevant details
35	Harsh Creation	essential oils.	Export	NA	Replied with relevant details
36	Avna Pvt Ltd	Wellness Manufacture exports	Export	NA	Replied with relevant details
37	Base Medico Pvt Ltd	pharmaceuticals products	Export	NA	Replied with relevant details
38	BRANS VALVES INDIA PVT LTD	machinery items like gate valve, globe valve, ball valve	Export	NA	Replied with relevant details
39	J K Trading Company	handicrafts items	Export	NA	Replied with relevant details
40	ARA Enterprises	Imitation Jewellery	Export	NA	Replied with

					relevant details
41	Torero Corporation Pvt Ltd.	leather and PVC wallet, belt, Men's and Women's Bag	Export	NA	Replied with relevant details
42	Super Grip Fasteners	metal parts, fasteners, CNC parts from Brass, SS, Aluminium and MS	Export	NA	Replied with relevant details
43	TechFab India Industries Ltd.	geosynthetics products	Export	NA	Replied with relevant details
44	K and K Markette LLP	Menswear	Export	NA	Replied with relevant details
45	PATS Food and Agro	Ayurvedic Medicaments	Export	NA	Replied with relevant details
46	Ragha Exports	Fine teas, Coffee, Organic spices and all kinds of building material.	Export	NA	Replied with relevant details
47	ASM - Export	Food Processing Equipments/Machines Snacks Industry	Export	NA	Replied with relevant details
48	Eszed Exporter	FRESH VEGETABLES AND FRUITS	Export	NA	Replied with relevant details
49	NS Leather Products Pvt. Ltd.	leather goods	Export	NA	Replied with relevant details
50	AREZEN INTERNATIONAL	Jaggery, Cashew, and Buffalo Meat	Export	NA	Replied with relevant details
51	ROOTS GLOBAL	SPICES & FROZEN VEGETABLES, FROZEN CORNS, FROZEN PEAS	Export	NA	Replied with relevant details
52	Daxiso Ceramic	Ceramic Glazed Tiles	Export	NA	Replied with relevant details
53	Caprine Overseas Pvt Ltd	Chia Seeds, Flax Seeds, Fenugreek Seeds, Sesame Seeds, and more	Export	NA	Replied with relevant details
54	Aecom Exim	Dehydrated Garlic products	Export	NA	Replied

					with relevant details
55	Unblur Overseas	Makhana/Fox Nut products.	Export	NA	Replied with relevant details

4. Important India related statements of commercial significance by political leaders, think tanks, chambers, associations etc. / Significant stories/features on India related trade, investment, services and logistic sector, published in foreign journals/dailies, etc.: (Max. 500 words) NA

Nil

5. Details of trade research, information dissemination activity of the commercial wing: The Mission doesn't have a dedicated commercial wing.

S.No.	Nature of activity (trade research, information dissemination, seminars etc) (Max.200 words)	Details of Seminar/ conference (date/ venue, no of participants) or research (Max.200 words)	Details of trade research (title of the report, executive summary, date of publication) (Max.200 words)
1.	Important information on trade related developments in India are forwarded to Chamber of Commerce, Union of Industrialists and Entrepreneurs of Turkmenistan and also disseminated in social media.	-	-
2.	Online B2B meeting on food, agriculture, textile and engineering sectors	Date: 15.06.2022 Participants: 70 Venue: Chamber of Commerce	-
3.	B2B meeting between Indian and Turkmen businessmen in hospitality sector	Date: 13.09.2022 Participants: 30 Venue: Yyldyyz hotel	-
4.	VC on Strengths & Opportunities in Indian Electronics & IT Sector	Date: 14.03.2023 Participants: 80 Venue: Yyldyyz hotel	-
5.	Market survey report	-	Doing Business in Turkmenistan-July 2022
6.	Market survey report	-	Analysis of Logistical Issues impacting India-Turkmenistan trade and possible solutions-

		August 2022
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6. Details of activities conducted out of Trade promotion budget:

BE for current financial year	FE for current financial year	Amount utilized	Details of Activity (Max.200 words)
Rs. 50,000	-	Nil	Nil

7. Action taken on the previous JWGs, Joint Commissions, Sub-Commissions etc. (issues that Mission had to follow up with host government):

S.No.	Detail of JWG/JEC with date and venue	Action Point (Max. 200 word)	Action Taken (Max. 200 words)
2	Proposed JWG on Agro-processing, Tourism, Energy, Pharmaceuticals and Healthcare sector under the framework of India-Central Asia Business Council	To nominate members to the JWG. NV sent to Turkmen side & reminded repeatedly	Both side is yet to nominate members to the JWG

8. Complaints from foreign buyer/supplier on quality and trade dispute: During the month of July-2024 no complaints were received from foreign buyers by this Mission.

Name of Foreign buyer/supplier	Address & contact details of foreign buyer/supplier	Name & address of Indian exporter/importer	Brief description of complaint	The authority to whom the matter was referred and the date on which the matter was referred.
Nil	Nil	Nil	Nil	Nil

9. Complaints of Indian exporter/importer:

Name of Indian exporter/importer	Address & address of foreign buyer/supplier	Brief description of complaint	The authority to whom the matter was referred and the date on which the matter was referred.	Any outcome
Nil	Nil	Nil	Nil	Nil

10. Any other issue of importance (Max. 500 words)

- Turkmenistan being a land-locked country, possibility of starting Air transport corridors for supply of perishable and high value goods from India may be explored. Turkmenistan has been undertaking a digitalization drive in the country in which Indian IT service providers could explore opportunities.