

## Commercial Wing

### MONTHLY REPORT - May 2024

Note: All monetary sums in the report are presented in Euros, as this is the national currency in Finland. At the time of writing 1 EUR equals 92.57 INR.

#### 1. Trade in goods

a) Total trade in goods during

|   |   |   |   |   |   |
|---|---|---|---|---|---|
| 0 | 3 | 2 | 0 | 2 | 4 |
|---|---|---|---|---|---|

(Source: Finnish Customs)

|                              | Export (EUR million) | Import (EUR million) | Status (P) Provisional/(F) Final |
|------------------------------|----------------------|----------------------|----------------------------------|
|                              | March 2024           | March 2024           |                                  |
| Country's trade with India   | 35.32                | 53.81                | Final                            |
| Country's total global trade | 4753.60              | 5531.85              | Final                            |

b) Preferential trade in goods during

|   |   |   |   |   |   |
|---|---|---|---|---|---|
| 0 | 3 | 2 | 0 | 2 | 4 |
|---|---|---|---|---|---|

| S.No | Preferential/Free Trade Agreement with India | Preferential Imports from India (US\$ million) | Preferential Imports from World (US\$ million) |
|------|----------------------------------------------|------------------------------------------------|------------------------------------------------|
| 1    | NA                                           |                                                |                                                |
| 2    | NA                                           |                                                |                                                |

(Source: Customs/National Trade Statistics of reporting country)

| S.No. | Preferential/Free Trade Agreement with India | Preferential Exports to India (US\$ million) | Preferential Exports to World (US\$ million) |
|-------|----------------------------------------------|----------------------------------------------|----------------------------------------------|
| 1     | NA                                           |                                              |                                              |
| 2     | NA                                           |                                              |                                              |

(Source: based on Certificate of Origin issued by reporting country)

c) Top 10 items of export to India during –

|   |   |   |   |   |   |
|---|---|---|---|---|---|
| 0 | 3 | 2 | 0 | 2 | 4 |
|---|---|---|---|---|---|

(Source: Finnish Customs)

| S.<br>N<br>o | Commodity (SITC Rev.4 level 2) | Commodity                              | Value (EUR million) |
|--------------|--------------------------------|----------------------------------------|---------------------|
| 1            | 77                             | Electric machinery, nes and parts      | 13.91               |
| 2            | 74                             | General industrial machinery, nes      | 3.82                |
| 3            | 87                             | Instruments and apparatuses, nes       | 2.88                |
| 4            | 69                             | Manufactures of metals, nes            | 2.51                |
| 5            | 64                             | Paper, paperboard and articles thereof | 1.84                |
| 6            | 72                             | Machinery for special industries       | 1.52                |
| 7            | 57                             | Plastics in primary forms              | 1.27                |
| 8            | 67                             | Iron and steel                         | 1.20                |
| 9            | 28                             | Metalliferous ores and metal scrap     | 0.91                |
| 10           | 51                             | Organic chemicals                      | 0.85                |

d) Top 10 items of import from India during

|   |   |   |   |   |   |
|---|---|---|---|---|---|
| 0 | 3 | 2 | 0 | 2 | 4 |
|---|---|---|---|---|---|

| <b>S. No</b> | <b>Commodity (SITC Rev.4 level 2)</b> | <b>Commodity</b>                             | <b>Value (EUR million)</b> | <b>% share in total import of the commodity of Finland with the world</b> |
|--------------|---------------------------------------|----------------------------------------------|----------------------------|---------------------------------------------------------------------------|
| <b>1</b>     | 71                                    | Power generating machinery and equipment     | 27.63                      | 19.04%                                                                    |
| <b>2</b>     | 84                                    | Articles of apparel and clothing accessories | 4.29                       | 4.51%                                                                     |
| <b>3</b>     | 69                                    | Manufactures of metals, nes                  | 3.16                       | 1.68%                                                                     |
| <b>4</b>     | 54                                    | Medicinal, pharm products                    | 3.03                       | 1.76%                                                                     |
| <b>5</b>     | 51                                    | Organic chemicals                            | 2.22                       | 3.99%                                                                     |
| <b>6</b>     | 65                                    | Textile yarn, fabrics, made up articles, etc | 1.64                       | 3.42%                                                                     |
| <b>7</b>     | 77                                    | Electric machinery, nes and parts            | 1.59                       | 0.41%                                                                     |
| <b>8</b>     | 72                                    | Machinery for special industries             | 1.20                       | 0.87%                                                                     |
| <b>9</b>     | 89                                    | Miscellaneous manufactured articles, nes     | 1.18                       | 0.83%                                                                     |
| <b>10</b>    | 85                                    | Footwear                                     | 1.04                       | 3.25%                                                                     |

(e) Potential products of imports from India

| <b>S.No.</b> | <b>Commodity (SITC Rev.4 level 2)</b>               | <b>Rationale (Max. 200 words)</b>                                                                                                                                                                                                                                       |
|--------------|-----------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>1</b>     | 33 - Petroleum and products                         | These are the items in top 25 products that Finland imports from the world but that are not in top 25 bilateral trade with India. Therefore, it is proposed to target these products for increasing India's export to Finland in a short-term and medium-term strategy. |
| <b>2</b>     | 78 - Road Vehicles                                  |                                                                                                                                                                                                                                                                         |
| <b>3</b>     | 52 - Inorganic chemicals                            |                                                                                                                                                                                                                                                                         |
| <b>4</b>     | 69 - Metalliferous ores and metal scrap             |                                                                                                                                                                                                                                                                         |
| <b>5</b>     | 09 - Miscellaneous edible products and preparations |                                                                                                                                                                                                                                                                         |

## 2. Qualitative

Month

|   |   |   |   |   |   |
|---|---|---|---|---|---|
| 0 | 3 | 2 | 0 | 2 | 4 |
|---|---|---|---|---|---|

### 1. Market Access Alerts (attach copy of notification):

#### a. Alerts on customs tariff changes: -

|  | Notification no. and date | HS Code | Description | Original customs tariff | Present customs tariff | Effective from | Remarks if any |
|--|---------------------------|---------|-------------|-------------------------|------------------------|----------------|----------------|
|  | NA                        | -       | -           | -                       | -                      | -              | -              |

#### b. Alerts on non-tariff measures (SPS/TBT/import and export procedures/restrictions/prohibitions, licensing/ STEs etc.)

| S. No | Notification no./date | Measure/ HS Codes | Effective from/Remarks if any |
|-------|-----------------------|-------------------|-------------------------------|
| -     | -                     | -                 | -                             |

#### c. Alerts on standards, technical regulations and conformity assessment procedures:

| S.No | Notification no./date | Standard/ technical regulation/ conformity assessment procedure | HS Codes | Effective from | Remarks if any |
|------|-----------------------|-----------------------------------------------------------------|----------|----------------|----------------|
|      | NA                    | -                                                               | -        | -              | -              |

#### d. Alerts on trade defense measures taken by respective country: (*Safeguards including special safeguard, antidumping, CVD or anti- subsidy*)

| Sr No | Notification no., date or other references | Type (initiation, final, prov., sunset, consultations, new shipper review) | Details of products/sectors affected (including HS codes) | Effective from | Remarks if any |
|-------|--------------------------------------------|----------------------------------------------------------------------------|-----------------------------------------------------------|----------------|----------------|
|       | NA                                         | -                                                                          | -                                                         | -              | -              |

#### e. Alert on services, regulatory regime, qualification requirement, licensing procedures, visa regime, barriers etc.

| S.No. | Notification no., and date or other references | Service sectors | Modes | Effective from | Remarks if any |
|-------|------------------------------------------------|-----------------|-------|----------------|----------------|
|       |                                                |                 |       |                |                |

|  |    |          |   |   |   |
|--|----|----------|---|---|---|
|  |    | affected |   |   |   |
|  | NA | -        | - | - | - |

### 3. Feedback

a. Feedback from major Indian industries/other commercial concerns and Indian trade visitors to that country

| S<br>r<br>.<br>N<br>o | Name of business house | Activity sector | Trade barrier issues if any (incl. HS codes) | General Feedback (Max. 200 words) |
|-----------------------|------------------------|-----------------|----------------------------------------------|-----------------------------------|
| -                     | NIL                    | -               | -                                            | -                                 |

b. Feedback on major trade activities including logistic events (trade fairs/BSM including Indian participation)

| S<br>r<br>N<br>o | Activity (trade fair, BSM etc.) | Date and venue | Number of participants from India | Name(s) of large/key participants from India | Feedback received (Max. 200 words) | Source of funding (MAI, TA/TC) |
|------------------|---------------------------------|----------------|-----------------------------------|----------------------------------------------|------------------------------------|--------------------------------|
|                  | NIL                             | -              | -                                 | -                                            | -                                  | -                              |

c. Feedback from local commercial visitors to trade fairs in India, including under BSM; number of Business Visas issued:

| S<br>r<br>N<br>o<br>. | Activity (trade fair) | Date and venue | Number of participants from the relevant country | List of large/key participants from the relevant country | Number of Business Visas issued | Feedback received (Max. 200 words) |
|-----------------------|-----------------------|----------------|--------------------------------------------------|----------------------------------------------------------|---------------------------------|------------------------------------|
|                       |                       | -              | -                                                | -                                                        | -                               | -                                  |
|                       | NIL                   |                |                                                  |                                                          |                                 |                                    |

#### 4. Trade and Investment

##### a. Significant trends in trade and investment (Source: Finnish Customs)

| Sr No. | Category                                       | Details of significant trends (Max. 200 words)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Analysis (Max. 200 words) |
|--------|------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|
| 1.     | Finland – World Trade in Goods for March 2024. | <p>The value of Finland's goods exports was 4.7 billion euros in March. The export volume decreased by 36.8 percent, and export prices fell by 3.4 percent compared to the previous year. The value of exports was 39.1 percent lower than in March 2023. The import volume decreased by 26.3 percent in March, and import prices fell by 1.9 percent compared to the corresponding period in 2023. The value of imports decreased by 28.0 percent from the comparison month and was 5.5 billion euros.</p> <p>In January-March, the combined value of exports decreased by 16.8 percent and the value of imports by 12.9 percent compared to January-March 2023. The latest 12-month change in export volume was -5.0 percent (12-month moving average, April 2023 - March 2024). The corresponding change in import volume was -10.3 percent.</p> |                           |
| 2.     | Trade in Services                              | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | -                         |
| 3.     | Investment                                     | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | -                         |

##### b. Opportunities for investments/assets on offer/major company divestment:

| Sr No. | Sector Name (List attached) | Particulars of the asset/company | Contact details |
|--------|-----------------------------|----------------------------------|-----------------|
|        | NA                          | -                                | -               |

##### c. Information on tender Notices for projects and procurements of interest to Indian projects exporters/suppliers (€ 12 Million & above):

| Sr No                                                                                                                                         | Tender/procurement notice No and Date | Sector | Value of tender/procurement |
|-----------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|--------|-----------------------------|
| Finland Tenders at: <a href="https://www.indembhelsinki.gov.in/global-tenders1.php">https://www.indembhelsinki.gov.in/global-tenders1.php</a> |                                       |        |                             |

**d. Trade Queries for Imports/Exports for the month of May 2024**

| <b>Sl.No</b> | <b>Enquiry Originator<br/>&amp; Company Name</b> | <b>Product</b>                              | <b>Nature<br/>Import/<br/>Export</b> | <b>Action<br/>Taken</b>                                                           | <b>Email</b>                |
|--------------|--------------------------------------------------|---------------------------------------------|--------------------------------------|-----------------------------------------------------------------------------------|-----------------------------|
| 1            | Parwati Lakh Udyog                               | Shellac,<br>Seedlac and<br>other Lac        | Export                               | List of Finnish<br>importers<br>and/or<br>relevant trade<br>organizations<br>sent | parwatishellac@gmail.com    |
| 2            | RAJAL<br>INTERNATIONAL                           | COPPER<br>ELELCTRICAL<br>SWITCHING<br>PARTS | Export                               | List of Finnish<br>importers<br>and/or<br>relevant trade<br>organizations<br>sent | info@rajalinternational.com |
| 3            | Manihamsa Global<br>Trading                      | Rice, Spices<br>and Pulses                  | Export                               | List of Finnish<br>importers<br>and/or<br>relevant trade<br>organizations<br>sent | info@manihamsaglobal.com    |
| 4            | AEMS<br>EXPORTERS                                | Copper<br>Cathode                           | Export                               | List of Finnish<br>importers<br>and/or<br>relevant trade<br>organizations<br>sent | info@aemsexporters.com      |
| 5            | Auctave Automation<br>Private Limited            | men's casual<br>and formal wear             | Export                               | List of Finnish<br>importers<br>and/or<br>relevant trade<br>organizations<br>sent | info@auctaveexports.com     |
| 6            | Simran Exim Pvt<br>Ltd                           | Essential Oils                              | Export                               | List of Finnish<br>importers<br>and/or<br>relevant trade<br>organizations<br>sent | ramayan5556@gmail.com       |
| 7            | Amar metal supply<br>corporation                 | Tubes, pipes<br>and hollow<br>profiles      | Export                               | List of Finnish<br>importers<br>and/or<br>relevant trade<br>organizations<br>sent | khushrao22@gmail.com        |
| 8            | Gulmohar Boutique<br>International               | Bamboo<br>toothbrush                        | Export                               | List of Finnish<br>importers<br>and/or<br>relevant trade                          | jayati@gulmoharboutique.com |

|    |                                      |                                                   |        |                                                                                                                                |
|----|--------------------------------------|---------------------------------------------------|--------|--------------------------------------------------------------------------------------------------------------------------------|
| 9  | empire industries                    | INSTANT TEA<br>PREMIX                             | Export | organizations sent<br>List of Finnish importers and/or relevant trade organizations sent<br>office@avgroupe.com                |
| 10 | Astrico Exports Pvt.<br>Ltd          | Millets & Rice                                    | Export | organizations sent<br>List of Finnish importers and/or relevant trade organizations sent<br>astricoexports@gmail.com           |
| 11 | JAYACHANDRAN<br>ALLOYS (P) LTD       | Lead Alloys &<br>Lead Oxides                      | Export | organizations sent<br>List of Finnish importers and/or relevant trade organizations sent<br>salesmanager@jcalloys.com          |
| 12 | Patanjali Ayurved<br>Limited         | Herbal<br>Medicine                                | Export | organizations sent<br>List of Finnish importers and/or relevant trade organizations sent<br>Puneet.gupta1@patanjaliayurved.org |
| 13 | TailorMade                           | Drawstring Bag,<br>Pouch bag,<br>Promotional bags | Export | organizations sent<br>List of Finnish importers and/or relevant trade organizations sent<br>tailor.made.exim@gmail.com         |
| 14 | Mahalaxmi Exports                    | ONIONS                                            | Export | organizations sent<br>List of Finnish importers and/or relevant trade organizations sent<br>mahalaxmiexport0324@gmail.com      |
| 15 | Mimas Electricals<br>Private Limited | cable                                             | Export | organizations sent<br>List of Finnish importers and/or relevant trade organizations sent<br>onlineasj@gmail.com                |
| 16 | DORLE EXIM                           | Terry Towel                                       | Export | organizations sent<br>List of Finnish importers and/or relevant trade organizations sent<br>ashokdorle22@gmail.com             |
| 17 | M/S Ultrachain                       | PSYLLIUM                                          | Export | List of Finnish sales@ultrachainglobal.com                                                                                     |

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|    |                                            |                    |        |                                                                                                                                                                                                                                      |  |
|----|--------------------------------------------|--------------------|--------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|    |                                            |                    |        | organizations sent<br>List of Finnish importers and/or relevant trade organizations sent<br>List of Finnish importers and/or relevant trade organizations sent<br>List of Finnish importers and/or relevant trade organizations sent |  |
| 26 | Aries Trading                              | wire nail products | Export | theariestrading@gmail.com                                                                                                                                                                                                            |  |
| 27 | SOMNATH INTERNATIONAL                      | Organic Fruit      | Export | <a href="mailto:chetansavaliya9080@gmail.com">chetansavaliya9080@gmail.com</a>                                                                                                                                                       |  |
| 28 | BHAVYA ENGINEERING WORKS AND MULTISARVICES | Spices             | Export | bhavyaengineeringworks21@gmail.com                                                                                                                                                                                                   |  |
| 29 | KyralmEx                                   | Soya Beans         | Export | harshadmane@kyraimex.com                                                                                                                                                                                                             |  |
| 30 | Ocean Non Woven Pvt. Ltd                   | Geo textiles       | Export | samiksha.negi425@gmail.com                                                                                                                                                                                                           |  |
| 31 | Working Hands-in-Craft                     | handicrafts        | Export | working@handsincraft.com                                                                                                                                                                                                             |  |
| 32 | HORECA                                     | Ecological Straws  | Export | <a href="mailto:newbharat70@gmail.com">newbharat70@gmail.com</a>                                                                                                                                                                     |  |
| 33 | Anandi Enterprises                         | Grow Bags          | Export | sales@anandigreens.com                                                                                                                                                                                                               |  |
| 34 | K2M International                          | Spices             | Export | info@k2minternational.com                                                                                                                                                                                                            |  |

|    |                            |                                      |        |                                                                                                                             |                                                                                    |
|----|----------------------------|--------------------------------------|--------|-----------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------|
|    | Pvt. Ltd                   |                                      |        | importers<br>and/or<br>relevant trade organizations sent List of Finnish importers and/or relevant trade organizations sent |                                                                                    |
| 35 | AV INTERNATIONALS          | Flexible Intermediate Bulk Container | Export | importers and/or relevant trade organizations sent List of Finnish importers and/or relevant trade organizations sent       | sales@avinternationals.in                                                          |
| 36 | Relax Wears                | Sweatshirts                          | Export | importers and/or relevant trade organizations sent List of Finnish importers and/or relevant trade organizations sent       | sales@relaxwears.com                                                               |
| 37 | UVW International          | Men T-shirts                         | Export | importers and/or relevant trade organizations sent List of Finnish importers and/or relevant trade organizations sent       | uvwinternational@gmail.com                                                         |
| 38 | Goind Overseas             | Rice                                 | Export | importers and/or relevant trade organizations sent List of Finnish importers and/or relevant trade organizations sent       | <a href="mailto:sales@goindeoverseas.com">sales@goindeoverseas.com</a>             |
| 39 | Mahalaxmi Stonex           | Granite/Natural stone                | Export | importers and/or relevant trade organizations sent List of Finnish importers and/or relevant trade organizations sent       | mahalaxmistonex@gmail.com                                                          |
| 40 | Mr.Albert Nkrumah          | Spices                               | Export | importers and/or relevant trade organizations sent List of Finnish importers and/or relevant trade organizations sent       | <a href="mailto:agent.albert.nkrumah@gmail.com">agent.albert.nkrumah@gmail.com</a> |
| 41 | CJ Infra                   | Banana Powder                        | Export | importers and/or relevant trade organizations sent List of Finnish importers and/or relevant trade organizations sent       | sales@cjinfra.in                                                                   |
| 42 | Nandnam Agro Tech Pvt. Ltd | Herbs & Spices and Essential Oil     | Export | List of Finnish importers and/or relevant trade organizations sent                                                          | <a href="mailto:nandnamagrotech@gmail.com">nandnamagrotech@gmail.com</a>           |

|    |                                  |                                       |        |                                                                                                                                                                                                                                      |  |
|----|----------------------------------|---------------------------------------|--------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|    |                                  |                                       |        | organizations sent<br>List of Finnish importers and/or relevant trade organizations sent<br>List of Finnish importers and/or relevant trade organizations sent<br>List of Finnish importers and/or relevant trade organizations sent |  |
| 43 | Shivraj Alligi                   | Bananas                               | Export | info@shivtradeimpex.com                                                                                                                                                                                                              |  |
| 44 | Navyug Electro light             | Scented Candles                       | Export | qira.lights@gmail.com                                                                                                                                                                                                                |  |
| 45 | RAMKRUPA MASALA                  | Chilli powder                         | Export | shubhamkariya8696@gmail.com                                                                                                                                                                                                          |  |
| 46 | Udasikrupa international Pvt Ltd | Dehydrated Onion and other Vegetable. | Export | info@udasikrupainternational.com                                                                                                                                                                                                     |  |
| 47 | AV INTERNATIONALS                | Candles                               | Export | sales@avinternationals.in                                                                                                                                                                                                            |  |
| 48 | ADIF GLOBAL                      | Leather Goods                         | Export | info@adifglobal.com                                                                                                                                                                                                                  |  |
| 49 | KEI Industries Ltd.              | Electrical Wires and Cables           | Export | saksham.goel@kei-ind.com                                                                                                                                                                                                             |  |
| 50 | Sonal Metal                      | Copper Pipes                          | Export | sonalmetal01@gmail.com                                                                                                                                                                                                               |  |
| 51 | Wheels Scaffolding               | scaffolding                           | Export | sales@wslindia.com                                                                                                                                                                                                                   |  |

|    |                                 |                                          |        |                                                                                                                                                                                                                                          |                                                                      |
|----|---------------------------------|------------------------------------------|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|
|    | India Limited                   | products                                 |        | importers<br>and/or<br>relevant trade<br>organizations<br>sent<br>List of Finnish<br>importers<br>and/or<br>relevant trade<br>organizations<br>sent<br>List of Finnish<br>importers<br>and/or<br>relevant trade<br>organizations<br>sent |                                                                      |
| 52 | M.R.Overseas                    | rice                                     | Export |                                                                                                                                                                                                                                          | aadil.arora@mroverseas.com                                           |
| 53 | SAR<br>INTERNATIONAL            | Bagasse<br>tableware<br>products         | Export |                                                                                                                                                                                                                                          | shubham@sarinternational.in                                          |
| 54 | TRADEMOUNT<br>EXIM              | surgical items                           | Export |                                                                                                                                                                                                                                          | info@trademountexim.com                                              |
| 55 | dilip Acharya                   | JET FUEL                                 | Export |                                                                                                                                                                                                                                          | <a href="mailto:acharya68@gmail.com">acharya68@gmail.com</a>         |
| 56 | The Orion Global                | Biodegradable<br>Disposable<br>Tableware | Export |                                                                                                                                                                                                                                          | info@theorionglobal.in                                               |
| 57 | HMS<br>INTERNATIONAL<br>TRADERS | Oils                                     | Export |                                                                                                                                                                                                                                          | <a href="mailto:Contact@thehmsgroup.com">Contact@thehmsgroup.com</a> |
| 58 | Merchado Pvt. Ltd               | Leather<br>Products<br>Manufacturer      | Export |                                                                                                                                                                                                                                          | contact@themerchado.com                                              |
| 59 | DORLE EXIM                      | Turmeric<br>Powder                       | Export |                                                                                                                                                                                                                                          | ashokdorle22@gmail.com                                               |

|    |                                      |                                                               |        |                                                                                          |                                       |
|----|--------------------------------------|---------------------------------------------------------------|--------|------------------------------------------------------------------------------------------|---------------------------------------|
| 60 | Aaditya International                | Spices, Incense Sticks, Dry Fruits, Dried Fruits, Cattle feed | Export | organizations sent<br>List of Finnish importers and/or relevant trade organizations sent | aadityainternational21@gmail.com      |
| 61 | Swastham Medical Agency              | Pharmaceutical                                                | Export | organizations sent<br>List of Finnish importers and/or relevant trade organizations sent | swasthammedicalagency.india@gmail.com |
| 62 | Technologies Pvt Ltd.                | Solar & LED                                                   | Export | organizations sent<br>List of Finnish importers and/or relevant trade organizations sent | rakshit.shah@nessa.in                 |
| 63 | Exportyflex Ventures Private Limited | HONEY                                                         | Export | organizations sent<br>List of Finnish importers and/or relevant trade organizations sent | info@exportyflex.com                  |
| 64 | Orgentek Agri Products Pvt. Ltd      | Raw Honey / Natural Honey                                     | Export | organizations sent<br>List of Finnish importers and/or relevant trade organizations sent | orgentekagriproducts@gmail.com        |
| 65 | Tribuz Interiors Pvt Ltd             | leather hard goods                                            | Export | organizations sent<br>List of Finnish importers and/or relevant trade organizations sent | hello@tribuz.in                       |
| 66 | Shiv Packaging                       | corrogated carton box and paper cup                           | Export | organizations sent<br>List of Finnish importers and/or relevant trade organizations sent | shivpackgondal@gmail.com              |
| 67 | Dhanraj Exports                      | writing instrument products                                   | Export | organizations sent<br>List of Finnish importers and/or relevant trade organizations sent | dinesh@dhanrajexports.com             |
| 68 | Indian Grocery &                     | Food                                                          | Export | List of Finnish                                                                          | fabstorexim@gmail.com                 |

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|    |                              |                                                 |        |                                                                                             |                                  |
|----|------------------------------|-------------------------------------------------|--------|---------------------------------------------------------------------------------------------|----------------------------------|
| 77 | Sonal Metal                  | copper pipes                                    | Export | organizations sent<br>List of Finnish importers<br>and/or relevant trade organizations sent | sonalmetal01@gmail.com           |
| 78 | Arise Exim                   | Pearl Millet                                    | Export | organizations sent<br>List of Finnish importers<br>and/or relevant trade organizations sent | info@ariseexim.com               |
| 79 | Shree Dhanashree Enterprises | Hand Rolled Incense Sticks                      | Export | organizations sent<br>List of Finnish importers<br>and/or relevant trade organizations sent | kelkar.pranav23@gmail.com        |
| 80 | Are Merchant Exporters       | Textile Men's Garment                           | Export | organizations sent<br>List of Finnish importers<br>and/or relevant trade organizations sent | tradexcelinternational@gmail.com |
| 81 | Shri Swamini multiproducts   | spices & cold press oil                         | Export | organizations sent<br>List of Finnish importers<br>and/or relevant trade organizations sent | jyoexport@yahoo.com              |
| 82 | Rishva Export                | Dehydrated Fruits, Vegetables                   | Export | organizations sent<br>List of Finnish importers<br>and/or relevant trade organizations sent | beladiyahiren450@gmail.com       |
| 83 | S N ENTERPRISE               | Fashionable Eathnic costume Jewellery and Scarf | Export | organizations sent<br>List of Finnish importers<br>and/or relevant trade organizations sent | nirmalfsi@gmail.com              |
| 84 | Vtrade Export                | Natural Honey                                   | Export | organizations sent<br>List of Finnish importers<br>and/or relevant trade organizations sent | vtradeexport@gmail.com           |
| 85 | Ashtal Global                | wooden                                          | Export | organizations sent<br>List of Finnish importers<br>and/or relevant trade organizations sent | ashtalglobal108@gmail.com        |

|    |                                    |                                           |        |                                                                                                                       |                                 |
|----|------------------------------------|-------------------------------------------|--------|-----------------------------------------------------------------------------------------------------------------------|---------------------------------|
|    | Private Limited                    | handicrafts                               |        | importers and/or relevant trade organizations sent List of Finnish importers and/or relevant trade organizations sent |                                 |
| 86 | GROWISERS EXIM                     | VIRGIN COCONUT OIL                        | Export | and/or relevant trade organizations sent List of Finnish importers and/or relevant trade organizations sent           | prasanna5627@gmail.com;         |
| 87 | AV INTERNATIONALS                  | Flexible Intermediate Bulk Container      | Export | and/or relevant trade organizations sent List of Finnish importers and/or relevant trade organizations sent           | sales@avinternationals.in       |
| 88 | Murata Impex Pvt Ltd               | cotton fibres to fabrics                  | Export | and/or relevant trade organizations sent List of Finnish importers and/or relevant trade organizations sent           | mahir@murataimpex.com           |
| 89 | HI GRAPHIX PRIVATE LIMITED         | metal enclosures                          | Export | and/or relevant trade organizations sent List of Finnish importers and/or relevant trade organizations sent           | higraphixindia1@gmail.com       |
| 90 | Ambika Ricemill and Ambika Biotech | Rice husk ash                             | Export | and/or relevant trade organizations sent List of Finnish importers and/or relevant trade organizations sent           | info@rhaindia.com               |
| 91 | Tibra International                | Basmati Rice                              | Export | and/or relevant trade organizations sent List of Finnish importers and/or relevant trade organizations sent           | tibraexports@gmail.com          |
| 92 | Swastik Salt Industries            | Chemical Company, Fish processing Company | Export | and/or relevant trade organizations sent List of Finnish importers and/or relevant trade organizations sent           | salt.swastik@gmail.com          |
| 93 | Chirag Malhotra                    | bed and bath linen                        | Export | and/or relevant trade organizations sent List of Finnish importers and/or relevant trade organizations sent           | chiragmalhotra3102000@gmail.com |

94Zatara International Fox Nut

Export organizations  
sent  
List of Finnish  
importers  
and/or  
relevant trade info@zatarainternational.in  
organizations  
sent

**5. Important India related statements of commercial significance by political leaders, think tanks, chambers, associations etc./ Significant stories/features on India related trade, investment, services and logistic sector, published in foreign journals/ dailies etc (Max 500 words)**

**- Student Identification Priority:**

In June, Finland announced that from July 1, 2024, the identification of student applicants would be prioritized at VFS New Delhi. This measure aims to ensure that students from India and other countries can begin their studies in Finland on time (Suomi ulkomailla).

**- Interview by Finnish media YLE of Indian Ambassador to Finland, Mr Raveesh Kumar**

Finland has been actively recruiting skilled workers from India to address its labor shortages, with around 20,000 Indians currently residing in the country. Business Finland notes that a shortage of skilled workers threatens economic growth. Despite this, the slow recruitment process and family reunification challenges reduce Finland's attractiveness. From 2019, half of the highly educated immigrants to Finland have come from India. Indian professionals appreciate Finland's predictability, social security, and quality of life, but the recruitment process can take three to four months, which is considered too long. Efforts to speed up this process are essential, as highlighted by Teemu Vihervä, CEO of Kaiku HR. Family integration and predictable immigration policies are also crucial for attracting and retaining these professionals, according to Indian Ambassador to Finland, Raveesh Kumar. (<https://yle.fi/a/74-20088398>)

**6. Details of trade research, information dissemination activity of the commercial wing**

| <b>Sr. No.</b> | <b>Nature of activity (trade research, information dissemination, seminars etc.) (Max 200 words)</b> | <b>Details of Seminar/conference (date/venue, no of participants) or research (Max 200 words)</b> | <b>Details of trade research (title of the report, executive summary, date of publication) (Max 200 words)</b> |
|----------------|------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|
| <b>NIL</b>     |                                                                                                      |                                                                                                   |                                                                                                                |

**7. Details of activities conducted out of Trade promotion budget (Market Expansion Activities):**

| Sanctioned Budget for FY 2023– 2024 (in INR) | Progressive Expenditure up to September 2023 (in INR) | Amount utilised in percentage | Details of Activity (Max 200 words) |
|----------------------------------------------|-------------------------------------------------------|-------------------------------|-------------------------------------|
| 2,00,000                                     | 0                                                     | 0%                            | -                                   |

**8. Action taken on the previous JWG's, Joint Commissions, Sub- Commissions etc.**  
*(issues that Mission had to follow up with host government)*

The Embassy is seeking a meeting to initiate the sustainability partnership JWG.

9. Complaints from foreign buyer/supplier on quality and trade dispute:

| Name of Foreign buyer/supplier | Address & contact details of foreign buyer/supplier | Name & address of Indian exporter/importer | Brief description of complaint | The authority to whom the matter was referred and the date on which the matter was referred |
|--------------------------------|-----------------------------------------------------|--------------------------------------------|--------------------------------|---------------------------------------------------------------------------------------------|
| -                              | -                                                   | -                                          | -                              | -                                                                                           |

10. Complaints of Indian exporter/importer:

| Sl no | Name of indian exporter/importer | Address & address of foreign buyer/supplier | Brief description of complaint | The authority to whom the matter was referred and the date on which the matter was referred | Any outcome |
|-------|----------------------------------|---------------------------------------------|--------------------------------|---------------------------------------------------------------------------------------------|-------------|
|       | -                                | -                                           | -                              | -                                                                                           | -           |

11. Any other issue of importance (Max. 500 words)

**World Happiness Report 2024:** Finland topped the World Happiness Report for the seventh consecutive year, while India ranked 126th out of 143 countries. This report evaluates happiness based on factors like social support, income, health, freedom, generosity, and the absence of corruption (Business Standard).

**Finnish Border Security Bill:** Finland passed a controversial bill allowing border guards to turn away third-country migrants from Russia. This measure is seen as a response to what Finland describes as "hybrid warfare" by Moscow, accusing Russia of directing undocumented migrants to Finland’s border. The bill faced opposition from legal scholars and political groups, but it was narrowly approved in the Finnish Parliament (Helsinki Times).

**Visa and Residence Permit Services:** The Finnish Ministry for Foreign Affairs selected VF Worldwide Holdings Ltd. to continue handling outsourced visa and residence permit application services, ensuring a streamlined process for applicants, including Indian nationals applying for student visas (Suomi ulkomailla).