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Consul General of India

सत्यमेव जयते

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No. HCM/202/07/2024 **7th June 2024**

Subject - Invitation to join the **"Business and Tourism Meeting event Vietnam - India" in Binh Dinh Province from 25 – 26/06/2024**

Dear Mr. Anurag,

I wish to share that the Indian Consulate in Ho Chi Minh City in partnership with the provincial government of Bình Định province is organizing a two-day Business and Tourism Vietnam and India Meeting event at the capital city of Qui Nhon from 25 to 26th June 2024. The idea behind the event is to provide a platform for traders, entrepreneurs, and investors of both sides to interact and explore business and investment. The meeting will focus on six sectors such as trading (agriculture and agro-food, aquaculture and seafood, vegetables), investment, tourism promotion, partnership in higher education and healthcare and collaboration and setting of IT training centers and projects.

2. The Consulate in the last two years has succeeded in sending delegations from 19 provinces of Vietnam to India while receiving officials and business people from 10 states of India. The bilateral trade had touched the figure of USD 15 billion in 2022(India's exports to Vietnam amounted to USD 7.08 billion while exports by Vietnam to India stood at USD 7.96 billion) while in 2023, it went down to USD 14.3 billion (Vietnam exported USD 8.5 billion and imported USD 5.8 with India). Major item that Vietnam exports to India used to be computers, electrical components, phones, pepper, textile, plastic, chemicals, iron and steel, leather, etc and the items that Vietnam imports from India were seafood, animal feed, pharmaceuticals, fibers and yarns, etc. Last year also saw the participation of Indian companies in many exhibitions related to areas of food, food processing, chemicals, leather, textiles, and pharmaceuticals in HCMC. Post-COVID and with many flight connectivity between Hanoi and HCMC with New Delhi, Kolkata, Kochi, Mumbai, and Ahmedabad interaction between businesses of both sides has increased manifold. Even Vietnamese business associations and companies have started participating in Indian exhibitions hosted by the government of India and are exploring more trade linkages with Indian traders and manufacturers. It is good to see that the awareness on Indian products like engineering, medical devices, pharmaceuticals has increased among the local importers and companies requiring raw material inputs and semi-finished products.

3. Bình Định province with the capital city Qui Nhon is connected by flight with HCMC. It is a coastal province and boasts of many ancient Cham temples who have civilization contact with India (going back to the late 12th and early 13th centuries). The

province due to its natural beauty is also an attraction for both domestic and international tourists. In the year 2023, the province had a GDP of USD 4.8 billion. The province has strength in areas of seafood and aquaculture, tourism, and hospitality and services, and there is a plan to expand the local port and the airport. About 50% of the population profess Buddhism. Binh Dinh attracted 6 newly registered FDI projects, with total investment capital of more than USD 46.2 million). To date, Binh Dinh has 91 FDI projects, with a total registered capital of over USD 1.19 billion.

4. As you know, the Consulate's role is to provide a platform to business and industries to develop linkage and partnership. The two - days event apart from discussing trading opportunities in areas of seafood and aquaculture, agro and food processing, textiles, tourism etc will inform the participants on investment opportunities. The local govt will also discuss with Indian tour companies, education institutions, healthcare providers, and IT companies for collaboration and setting up their office in Vietnam. **The province has informed its intention to take care of the accommodation, food, and local transport for the Indian participants.**

5. Currently, it is easier to get a visa for Vietnam and Ho Chi Minh City and to get flight connectivity to HCMC. From Ho Chi Minh City, one can travel to Binh Dinh Province by flight. The Indian Consulate would like to request that the Ministry of Commerce and Industry disseminate this information to all export promotion councils, including FIEO, ITPO, etc., for participating in this important event. Contact point Ms. Han, Tourism session from the Indian Consulate in HCMC, Whatsapp +84 90 858 13 57, interpretercgihcmc@gmail.com and Ms. Thanh, Commerce session from the Indian Consulate in HCMC, Whatsapp: +84 903 60 2624, cgi.com.hcm@gmail.com.

Yours sincerely



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Consul General of India

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TENTATIVE PROGRAM

"BUSINESS AND TOURISM MEETING EVENT VIETNAM - INDIA" IN BINH DINH PROVINCE FROM 25 – 26/06/2024

Date and Time	Program	Remarks
Tuesday, 25/06/2024		
Morning	Arrival in Ho Chi Minh City (HCMC) from India	
	Depart HCMC for Qui Nhon City, Binh Dinh Province by air (SGN – UIH)	*Flight No. VJ 380 06.50 – 08.00 AM* *Flight No. VN 1392 07.00 – 08.15 AM* *Flight No. VJ 382 10.40 – 11.50 AM*
	Arrival in Binh Dinh Province	Transportation will be arranged to pick up from airport to hotel
NOON	**ALL INDIAN PARTICIPANTS ARE REQUESTED TO BE PRESENT IN BINH DINH PROVINCE BEFORE 12.00 PM**	
14.00 – 17.30 hrs	Meeting between Binh Dinh Province and Indian counterparts and businesses • 14.00 – 14.30: Visit to exhibition booths of Vietnamese and Indian products • 15.00 – 17.30: Meeting/ discussion between Binh Dinh side and Indian side *Key points: MoU Signing ceremony between Binh Dinh People's Committee and Indian Consulate in HCMC, between Binh Dinh departments, offices, units and Indian counterparts (TBC)*	Venue: Provincial hall (01 Nguyen Tat Thanh St, Qui Nhon City, Binh Dinh Province) Participants: Exp. 230 Hosted by Binh Dinh People's Committee and CGI
18.00 – 21.00 hrs	Connecting Gala Dinner for all Vietnamese and Indian participants	Venue: Anya Hotel Hosted by Binh Dinh People's Committee
Wednesday, 26/06/2024		
7.30 – 11.30 hrs	Site visits in Binh Dinh Province	Manufacturing units, industrial parks, Becamex Binh Dinh, Qui Nhon Port Tourist attraction sites, cultural entertainment attractions related to Hinduism (Twin Tower, Quang Trung Museum, Ky Co Tourism Site)
Afternoon	**Depart Binh Dinh Province for HCMC by air (UIH – SGN)**	*Flight No. VN 1395 17.20 – 18.45 PM*

NOTE: Indian participants are requested to purchase international and domestic two – way air tickets for joining the event in Binh Dinh Province as per above instruction. Local hospitality in Binh Dinh including accommodation (25/6), food and transportation will be provided.

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